## os!o innovation week 21-25 Sep 2020

Report 2020

Oslo Business Region







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## Introduction

Oslo Innovation Week brings forward new voices and innovation in action. We highlight bold solutions that solve real global challenges through entrepreneurship, technology and innovation. We believe in creating sustainable solutions by bridging differences and forming new powercouples, pushing the world forward through collaboration.

Since 2005, Oslo Innovation Week has brought together entrepreneurs, leaders, investors, innovation drivers, technology experts and creatives in the city of Oslo. This year, because of Covid-19, Oslo Innovation Week was for the first time a digital event. More than 25 000 people joined us, 45% of which were international.

Oslo Innovation Week is a collaboration between public and private, startup organisations and corporates, Norwegian and international companies. The 2020 chapter was created by 157 partners and event organisers. The theme of Oslo Innovation Week 2020 was 'It's time to build'. Highlighting founders building a growth company, investors building a green tech portfolio, city planners looking for solutions that will create a greener, more inclusive city or a programmer building a cutting edge software. During a pandemic we pushed forward those building for the future.

Oslo Innovation Week 2020 included 87 events from full day conferences and seminars to workshops and meetups.

The event is supported by the City of Oslo, Innovation Norway and Oslo Regionen.

- Oslo Business Region Project manager





**Oslo Innovation Week** 

# Key numbers

Oslo Innovation Week 2020

#oiw2020



Scale 1-5, where 5 is best





oslo innovation week 21-25 Sep

## Timeline

	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
EVENTS	87	63	56	53	75	72	60	50	35	24	32
EVENT OrganisERS	157	153	144	142	115	94					
SOLD OUT EVENTS	N/A*	71%	69%	63%	77%	75%					
ATTENDEES	25k+	13.3k	13.4k	11k	10.7k	9.4k	8.6k	5.5k	5.7k	2.9k	3.7k
INTERNATIONAL ATTENDEES	45 %	31%	31 %	24%	21%	19%					
PRODUCTION COST IN MILL	31.5	35.2	35.7	24.7	21.6	16.9	12.6	7	5		

#### \*As all events were digital, there were no set limit to attendees.

**Oslo Innovation Week** 

# **Priorities and goals**

Oslo Innovation Week 2020

#oiw2020



#### 2020 Goals

- 1. Highlighting sustainable and green solutions
- International focus over 50 countries taking part, taking advantage of the first ever digital Oslo Innovation Week.
- 3. Curate the first ever digital Oslo Innovation Week as an interactive event, an arena where you could not only watch talks but also network and get new leads.

On the following slides you can read more about how this was done and the results.

# 1. Highlight sustainable and green solutions

#### **Results and highlights**

- We highlighted sustainable and green solutions
- We had 87 events organised by 157 event organisers, all of them highlighting solutions and topics related to sustainable city development.
- So far 17 articles have been published about Oslo Innovation Week, Oslo/Norway.
- The Oslo Innovation Award 2020 was given to social impact startup No Isolation.
- OIW 100 Pitches highlighted sustainable solutions, and had a record number of applicants (329) from 50 countries.



## 2. International arena

#### **Results and highlights**

- 45% of the attendees were international.
- 34% of all the speakers were international. The event organisers use this as an opportunity for connecting their network with international companies.
- We had international participants from countries more than 50 countries, including USA, Sri Lanka, Brazil, China and Nigeria.
- Going digital meant gaining access to a new network of event organisers, as they were no longer required to travel to Oslo in order to host an event. We had events hosted in England, France, Lithuania and the Netherlands.



## **3. Digital Platform**

#### **Results and highlights**

- Due to the current status of Covid-19, we had to move the conference online. Feedback from the attendees and event organisers suggests that they prefer a hybrid event, where they can follow digitally but also meet in person if possible.
- We had 4.2k people watching content on our digital conference platform Konf.
- 45% of the viewers were international. Easy to access from where ever you are.
- We had international participants from countries more than 50 countries, including USA, Sri Lanka, Brazil, China and Nigeria.
- Benefit of allowing audience to catch up on content they couldn't watch live.





#### 2020 KPIs

- 1. Create a valuable platform for attendees, event organisers, speakers, volunteers, media. Always score above 4 of 5.
- 2. 50 events on sustainable solutions
- 3. 35% international attendees
- 40 international media publications (50% tech, business, startup) from these countries: UK, US, Nordics, Germany, France, Singapore, Dubai, South Korea, Japan, China, Canada, India, Spain/Mexico, Baltics
- 5. A mix of event organisers from public and private, educational institutions, startup networks, corporates etc.
- 6. Make Oslo Innovation week a great digital experience for organisers as well as viewers
- 7. 50% women on stage

KPI	Result	Comment
<ol> <li>Create a valuable platform for attendees, event organisers, speakers, volunteers, media. Always score above 4 of 5.</li> </ol>	<ul> <li>Event organisers: 4.2</li> <li>Studio Partners:</li> <li>Media: 100% satisfied with the program</li> </ul>	
2. 50 events on sustainable solutions	• 87 events	
3. 35% international attendees	45% international attendees	Going digital made it eas
4. 40 international media publications 50% tech, business, startup media and 50% mass media From these countries: UK, US, Nordics, Germany, France, Singapore, South Korea, Japan, China, Canada, India, Spain/Mexico, Baltics	<ul> <li>26 international media.</li> <li>Key media: La Razón, Ethos Magazine, Arctic Startups, Wired, L'Usine Nouvelle, Deutsche Welle, Maddyness, Yahoo! Japan, Postimees, Green Building &amp; Design, tech.eu, PTV World Pakistan, Usbek &amp; Rica, The Economic Times, Czech Radio</li> <li>17 countries represented : UK, US, Sweden, Finland, Germany, France, Japan, China, Spain/Mexico, Baltics</li> </ul>	Media like The Economic Times, Wired, La Razón, PTV World Pakistan
5. A mix of event organisers from public and private, educational institutions, startup networks, corporates etc.	• 157 event organisers – see slide with logos.	Need more event organisers on R&D, educational institutions, corporates, and SMEs.
6. Make Oslo Innovation Week a great digital experience	<ul> <li>OIW studio partners on Konf as a digital platform: 3.5</li> <li>Feedback suggests that OIW should remain accessible online, but audience are missing the physical aspect of matchmaking and networking.</li> </ul>	Need better data. Never been done before.
7. 50% women on stage	• 46% women on stage	Number fell as we loosened the reign and control over the event organisers.



## **Key learnings**

- Continue to adapt how any future digital OIWs will be run
- All digital content should be made to last
- Make it easier for a OIW attendee to register and watch online
- Continue facilitating for international press with excellent hospitality.
- Consider a digital concept for helping stakeholders interact and network online
- Consider organising Oslo Innovation Week satellite events throughout the year.
- Set up a plan for making Oslo Innovation Week 100% sustainable/green.
- Onboard a broader group of people at the city of Oslo and Innovation Norway

## The way forward

Like all events, Oslo Innovation Week 2020 had to adapt - the plan was never to go digital but together with our partners we met the challenge face on. The future is unclear so we must be agile in how we plan ahead. Oslo Innovation Week 2020 was a success but there is room for improvement. We will work with the entire ecosystem, drafting a OIW 2021 strategy and work on our lessons learned to make sure that whether it is digital, physical or hybrid; Oslo Innovation Week competes with rival events, cities and nations.

Regardless of the pandemic we'll continue to support our attendees, event organisers, owners and future stakeholders. The Oslo Innovation Week family grows with each year. Now including a broader mix of event organisers like tech companies, corporates, incubators, organisations and the public sector - all of which have been helped by the digitalisation of OIW. The number of international attendees have increased from 19% in 2015 to 45% in 2020. We've maintained our ambition of having 50% female speakers on stage. We have introduced new concepts such as Powercouples, positioning Oslo Innovation Week amongst the big, global players like Web Summit and Slush - hitting Forbes list of events you must go to in 2018.

All of these success stories are the result of pioneering event organisers, owners and attendees who have joined year after year, tested new concepts (oh and some have failed too), and contributed.



## Agenda 2021

Period/deadline	Activity/goal
Oct 2020 – Jan 2021	Recap 2020
Dec 2020-Jan 2021	Strategy process with key stakeholders
Jan – Mar 2021	Implement new/renewed strategy with stakeholders
Feb – Mar 20201	Launch 2020 theme and criteria
April 2021	Deadline for submitting event
April/May 2021	Launch program
27-30 Sept 2021	Oslo Innovation Week 2021

**Oslo Innovation Week** 

# Attendees, speakers and events

Oslo Innovation Week 2020

#oiw2020

#### oslo innovation week 21-25 Sep 2020





30% of all speakers came from startups or scaleups.



25k+ people tined in from all over the world.



We had 329 companies from 50 countries apply to OIW 100 Pitches.



No Isolation won Oslo Innovation Award.



400+ speakers shared their valuable insights.



We crowned five winners of Oslo Innovation Week 100 Pitches.



## **Theme and tracks**

The theme was "it's time to build": highlighting the people and processes that need to take place for innovation to happen. Every player holds a tiny part of the puzzle, but together we can build something that will make the world a greener, better place for us all.

We had 5 tracks or central topics that each studio partner highlighted: Monday was circular economy with ICT Norway, Tuesday was Energ with Energy Valley, Wednesday was health innovation with Norway Health Tech, Thursday was accelerating growth with Antler, and Friday was Cisco.



## **Event criteria**

To be able to support event organisers and partners, all events during Oslo Innovation Week had to respond to these criteria:

- 1. Highlight sustainable business solutions through the theme "it's time to build"
- 2. You host an event using a digital platform of your choosing.
- 3. The event is no longer than 60 minutes. With webinars popping up everywhere, and home life being a bit more challenging than usual (maybe), we believe that we shouldn't take up too much of people's time. Keep it short and sweet, but valuable for your target audience. Your event is inclusive by nature. Aim for a diverse group of speakers.
- 4. You follow the #BeNice code of conduct.
- 5. You apply before the deadline of 10 June.





#### 400+

Speakers took the stage at Oslo Innovation Week 2020

> **46%** Female speakers

**34%** International speakers

**30%** Startups on stage

#### **Attendee demographics**



## 25.000+ Attendees

#### **Going Digital**

Moving the conference to digital platforms made it accessible for more attendees to view at their leisure. Most of the content created during the week is still available for people to watch, meaning that a lot of views came after the actual week. It is therefore hard to accumulate the amount of attendees for Oslo Innovation Week 2020.



#### **Countries represented**

Norway, Sweden, Lithuania, United Kingdom, United States of America, Finland, Estonia, Denmark, China, Sri Lanka, Germany, Spain, Brazil, Latvia, Canada, Russia, Poland, Kenya, Portugal, Bulgaria, Israel, Uzbekistan, Colombia, Singapore, Indonesia, Georgia, Romania, France, Netherlands, Italy, Sri Lanka, Pakistan etc. Oslo Innovation Week

# Partners and event organisers

Oslo Innovation Week 2020

#oiw2020

#### So what does going digital mean?

#### **Oslo Innovation Week TV Studios**

Partners with an ambition to connect innovative Norwegian businesses to a global network

One partner per day that will host a daily video podcast and a live event from our TV studio located in central Oslo.

> International Press Website Social Media

#### Oslo Innovation Week digital events

Event organisers with an ambition to host an event highlighting a theme, to build relations in or to the innovation and startup community in Oslo/Norway/Nordics or build bridges between local and international partners.

Event organisers can host events digitally using Oslo Innovation Week as a promotional platform. We will promote your events through social media and our website.



oslo innovation week 21-25 Sep

#### Feedback from the event organisers

Scale of 1-5, where 5 is best.



Value of being part of Oslo Innovation Week 2020 \*



Would you like to be part of Oslo Innovation Week 2021?\*\*

\* Why not 5? Some events entered the program late and thus did not reap the full benefits of Oslo Innovation Weeks' resources in terms of communication of their event prior to the week. \*\* Often due to internal organisational changes and priorities, timing of new projects and sometimes OIW and their ambitions are not a fit.

#### Feedback from the event organisers

Oslo Innovation Week vs their own event. Scores are on a scale of 1-5, where 5 is best.

A world class event	<b>3.8</b> OIW in general	<b>3.6</b> My event	Built international attention	<b>3.8</b> OIW in general	<b>3.8</b> My event
Featured topics that matters (SDG)	<b>4.5</b> OIW in general	<b>4.4</b> My event	Built international networks	<b>3.7</b> OIW in general	<b>3.6</b> My event
			Built Norwegian networks	3.8	3.7

OIW in general

My event

# Feedback from the event organisers on the project management

Scale of 1-5, where 5 is best.



**Oslo Innovation Week** 

## Oslo Innovation Week Studio

Oslo Innovation Week 2020

#oiw2020

#### **Oslo Innovation Week 2020 Studio**

In addition to 70+ events created by our amazing community, we curated a program in collaboration with 5 partners: ICT Norway, Energy Valley, Norway Health Tech, Antler and Cisco. Throughout Oslo Innovation Week, these partners curated 3 sessions each that was broadcasted from the OIW Studio, on the digital platform Konf:

Monday 21 September: ICT Norway - Circular Economy

Tuesday 22 September : Energy Valley - Energy

Wednesday 23 September: Norway Health Tech - Health Innovation

**Thursday 24 September: Antler - Accelerating Growth** 

Friday 25 September: Cisco - Future of Work



#### Virtual attendees in Konf



Hours of live content broadcasted from the OIW Studio at Gamle Deichman



Feedback from partners on Konf as a digital platform\* Scale of 1-5, where 5 is best.

#### **Oslo Innovation Week**

"Oslo Innovation Week gives us an international stage where we can address the challenges and opportunities in the health industry and show what Norway has to offer. OIW provides the right conditions to connect domestically and globally with potential partners and build a stronger network. In that respect, OIW ensures that a diverse gathering of people can engage in innovative works and creative processes-making their voices heard."

Kathrine Myhre, CEO, Norway Health Tech

**Oslo Innovation Week 2020 Studio partner** 

#oiw2020



#### **OIW Studio partner:**

## **ICT Norway**

Monday 21 September, 2020

For the opening day of Oslo Innovation Week, we partnered with ICT Norway. ICT Norway is an interest group for the Norwegian ICT industry. They represent a full range of businesses, from the major players down to small entrepreneurial companies.

ICT Norway organised 3 sessions on circular economy:

- New strategies for a circular economy in Norway and in the EU -Challenges and ambitions
- The digital circular economy
- C40 Circular cities Oslo and Amsterdam leading the way



Project management by OBR



Value of being part of Oslo Innovation Week

2.0

Konf as a digital platform
#### OIW Studio partner: Energy Valley

#### Tuesday 21 September, 2020

For the second day Of Oslo Innovation Week, we partnered with Energy Valley. Energy Valley is a technology cluster and Norwegian Centre of Expertise (NCE) in energy technology with a centre of gravity in the greater capital region of Norway. By offering infrastructure for collaboration, knowledge transfer and new insight, they help members adapt to, benefit from, and contribute to the energy industry in transition.

Energy Valley organised 3 sessions on green tech and sustainable energy:

- Building global technology companies from Norway
- Financing the energy transition how to make it happen
- Energy Innovation Global reach and future impact

**5.0** Project management by OBR



Value of being part of Oslo Innovation Week







#### **OIW Studio partner:**

## **Norway Health Tech**

Wednesday 23 September, 2020

For the third day Of Oslo Innovation Week, we partnered with Norway Health Tech. Norway Health Tech is a non-for-profit member organisation with close to 270 members representing the full value chain of healthcare. They address all areas of human health – with an eye for technology.

Norway Health Tech organised 3 sessions on health innovation:

- Covid-19: The world and us
- The value of health data
- Norwegian health innovation going global

5.0

Project management by OBR



Value of being part of Oslo Innovation Week 5.0

#### OIW Studio partner: Antler

#### Thursday 24 September, 2020

For the fourth day Of Oslo Innovation Week, we partnered with Antler. Antler is a global early-stage VC enabling and investing in the world's most exceptional people. With the vision to fundamentally improve the world, Antler aims to create thousands of companies globally that solve real problems

Antler organised 3 sessions on accelerating growth:

- Masterclass with Andreas Birnik: What investors want
- Could Norway build unicorns?
- Collaborate to innovate: How can startups and corporates partner for success?





Value of being part of Oslo Innovation Week







#### **OIW Studio partner:**

### Cisco

#### Friday 25 September, 2020

For the final day Of Oslo Innovation Week, we partnered with Cisco. Cisco is the worldwide leader in networking that transforms how people connect, communicate, and collaborate. Their technology is changing the nature of work and the way we live.

Cisco organised 3 sessions on the future of work:

- Accelerating the green shift: Leveraging the different ways of working to positively impact society
- How do we best enable the new normal?
- What opportunities does this create for investors and entrepreneurs?



Project management by OBR



Value of being part of Oslo Innovation Week 5.0

## Key learnings

- Excellent partnership building with five well established and important stakeholders in the Oslo ecosystem
- New partners that OIW had not previously worked with
- 5 tracks all relevant and topical to our audience
- Going digital allowed us to meet a new, more global audience
- Benefit of allowing audience to catch up on content they couldn't watch live

- Plan to go 100% digital wasn't agreed before May. Shortened the time to find the best platform to benefit all partners.
- Limited budget meant we had to choose platform carefully
- Facilitating networking virtually is difficult.
  Replicating a physical OIW to the digital format was impossible.
- Attendee journey was confusing, too many clicks and registration links. OIW website not built for digital event

Oslo Innovation Week

# Communication

Oslo Innovation Week 2020

#oiw2020

### Website

The website was created in 2019 by BEKK, based on a visual profile by Metric Design.

The amount of visitors were severely lower compared to last year. This is a result of us moving Oslo Innovation Week 2020 to digital platform Konf. We chose to communicate the direct link to the conference more often than the website, in an effort to make it smoother and easier for viewers to register. In retrospect, having the program on both the website and Konf was confusing for attendees.

Interestingly, the number of international visitors to the website has more than doubled from last year. This shows that international viewers may access the website from other channels than the Norwegians.



#### Why you should join Oslo Innovation Week: It's time to build on Sept 21st-25th (Sponsored)





We all need to build. Some build physically, others virtually. Inpovation never stops, and

FINANS DN+

#### It's time to build!

60 digital events on circular economy, clean energy, future of work and more.

Sign up

os!o innovation week

21-25 September



Before we start today's journey into the most important European tech news of this week, we've got a message for you:

Hey there

oslo

uild! We're excited about the Oslo Innovation Week 2020 program and you are invited to join on September 21-25! In addition to the 60 free online events created by the Nordic entreprepayrial community, they have curated a programme in collaboration with 5 partners on the Future of Work, Energy, Health Innovation, Circular Economy, Accelerating Growth. Speakers and panelists will be addressing questions like: What solutions do we need to build a better world? Why is it important for women to invest? How to scale through partnerships? Sign up to Oslo Innovation Week Studio.

This week, we've tracked 79 tech funding deals worth over €1.4 billion, along with 13 M&A transactions, rumours, and related news stories across Europe including Bussia, Israel, and Turkey,

Become a subscriber to access our full newsletter with a list of all weekly deals; to give you a taste of what it's like, we've included the biggest deals and exits below

Have a great week - see you soon in your inbox

#### Sponsored



### Media partnerships

Going 100% digital demands new ways of marketing. The lack of physical meeting places, Word of Mouth and the normal spiel made us think marketing differently this year. We decided to try out more traditional advertising on national and international media platforms.

Our overall goals were to get signups to our events, new and previous attendees, and promote Oslo Innovation Week in general to new audiences. We chose running ads on Forbes and Dagens Næringsliv to promote to mainly a new audience, and on Shifter, TechEU, Startup Europe and The Memo to remind people who probably have heard about us already and of course maybe attract a new audience as well.

#### **Results from our media partnerships**

#### **Forbes**

We ran a 20 days campaign on Forbes.com. An Oslo Innovation Week banner was featured on desktop and mobile from 1-20 September.

#### **The Memo Newsletter**

The OIW banner was featured in the weekly The Memo newsletter 3 times. The Memo newsletter is written by the Editor in Chief at Forbes Europe, Alex Wood and the target group is young professionals in Europe. Total impressions: 781 346 Clicks: 6474 CTR\*: 0,83%

Total impressions: 781 346 Clicks: 6474 CTR\*: 0,83%

\*CTR= Click-through rate: a metric that measures the number of clicks received on a social media post per number of impressions.

#### Tech EU

We ran a short campaign on Tech EU 's social media channels LinkedIn, Facebook and Twitter.

#### **Dagens Næringsliv**

We ran a banner ad on dn.no mobile and desktop 14-21 September. DN has 700.000 weekly readers. On average 35-69 years old, 70% men/30% women.

#### **Shifter Website & Podcast**

We had the top banner on Shifter.no 14-20 September. Shifter has 110,000 unique readers every month. Oslo Innovation Week was featured as an ad on the Shifter podcast x 2 the week before OIW. Each episode has an average of 10.000 listeners.

#### **EU Startups**

The readers of EU Startups are founders, investors, C-Level executives etc and their website has 310.000 unique users monthly. They have 30.000 followers on Facebook and 35000 on Twitter. Oslo Innovation Week had a sponsored article and social media post featured on eu-startups.com a few days before OIW.

Views: 10920 Clicks: 249 Facebook: 13 min viewed

Total impressions: 400 000 Clicks: 190 Oslo Innovation Week

### Thank you

Thank you to our friends who shared Oslo Innovation Week in Social Media, on websites and in newsletters.



#oiw2020

# Key learnings

- It would have been great to run the campaigns sooner however time and timing was an issue. We didn't have a sufficient program many weeks before and it was more challenging to plan.
- Ads on mobile performed better than desktop.
- The global speaker generated many more clicks than the Norwegian speaker.
- Forbes: The FluidXL mobileSticky performed best and over Forbes' benchmark.

- Should have had several ads one week and one message is too little. Traditional ads work better when you see them over time and everywhere.
- Should have had the ad in Norwegian on DN?
- TechEU: Twitter generated more clicks than Facebook.
- Digital ad marketing needs more exploration from our side to get the most out of it.

### Key numbers social media



# Millions in social media reach



## Followers across social media platforms

Unique users reached on Facebook and Twitter and Instagram.

Measured using native tools for the different social media platforms.

There was a significant decrease in the measured reach from 2019. This is not due to a lack of priority and work on our side. The decrease can be explained by the method of measure. This year we only measured the reach of our own content, not content created by third party actors.





### Video marketing

In order to create engagement for Oslo Innovation Week, we created more video content than previous years. Video content has shown to create more reach and engagement across all social media platforms.

Thank you to Waterdrop, Justin P. Walters, Matthew Smith and Yrja Oftedahl for producing our video content.

#### Number of views of our video content:



### Demographics



25.612

Demographics have been calculated using the native insight tools of Facebook, Instagram and Twitter Measured 14 May - 29 Oct. Total followers + 10% increase from 2019 **55%** Of followers are female

**45%** 

Of followers are male

26%

International followers

74% Norwegian

followers

Numbers do not include information from Twitter, as they have removed their audience insight function. Oslo Innovation Week



Oslo Innovation Week 2020

#oiw2020



THE ECONOMIC TIMES



YAH SUITCASE **Postimees** 

2019

#### Key numbers press

16 **16** Nationalities

30 **26** International media

183 **17** Articles published p.t. 27.10.2020

In 2019 we used Meltwater to access articles that named other events a part of Oslo Innovation Week 2019. This year we did not have access to Meltwater.





Demain, la réparation sera-t-elle un droit ? CLIKES Oslo Innovation Week, on the behalf of The City of Oslo and nnovation Norway, is proud to announce warm technology Escaparate de ideas desde la Oslo Innovation Week 2020 Oslo Innovation Week is bringing impactful and scalable solutions to global challenges tartup No Isolatio Osio Innovation Aws 2020 



# Key media

- The Guardian
- Vice
- Wired
- **Ethos Magazine** •
- La Razón
- **Deutche Welle** •
- Yahoo! Japan
- L'Usine Nouvelle
- Maddyness
- Arctic Startups
- Tech.eu •
- Postimees •
- **PTV World Pakistan** •
- Usbek & Pica
- The Economic Times •
- Czech Radio •
- Irish Tech News
- Green Building & Design
- Shifter

#### Studio





### Selected press clippings

Suitcase Magazine (UK): <u>"How to live like a scandi - eco break</u> <u>edition"</u>

Green Building & Design Magazine (US): <u>"5 Things to do at Oslo</u> <u>Innovation Week"</u>

Irish Tech News (IRL): "Oslo Innovation Week 21-25 September"

ScandAsia (THA): <u>"Oslo Innovation Week will be on an online</u> <u>platform"</u>

La Razón (SPA): <u>"El momento de escalar: Oslo como ejemplo de</u> <u>desarrollo de startups"</u>

Shifter (NO): "Nolsolation årets vinner av Oslo Innovation Award"

PTV World (PAK) <u>"Oslo Innovation Week: digitalization, AI,</u> startups to be promoted" (TV-feature) Startups Magazine (UK): <u>"Warm tech startup selected</u> receipient Oslo Innovation Award 2020"

FE News (UK): <u>"Assistive technology startup No Isolation wins</u> Oslo Innovation Award 2020"

La Razón (SPA): <u>"La madera el nuevo plastico - los paises</u> nordicos creen que si"

Czech Radio (CZE): <u>"Can plastics be environmentally friendly?</u> <u>The Finns decided to make them from wood"</u>

Yahoo! Japan (JPN): <u>"Scandinavian values, living and working</u> styles that change due to the corona virus"

TheGood.FR (FRA): "Demain la reparation sera t-elle un droit"

### Feedback from journalists

# 100% 100%

Would you like to attend next year

63%

Used the pressroom on Konf and Instagram

Were happy with the program activities

**5.0** 

Support from the press team

#### The journalists' most relevant events

- OIW Studio: Future of Work
- Circular @ Oslo Innovation
  Week
- OIW Studio: Circular Economy
- OIW 100 Pitches
- Wood is the new plastic
- OIW official opening
- Adapt or die: The new hybrid workplace



#### Comment

Oslo Innovation Week have built a strong relationship with the international press for the last 5 years. Going digital in 2020 just made press relations even more relevant. In fact, we brought the innovation DNA of OIW to keep up the work with the journalists.

We invited all relevant news outlets based on this year's digital strategy: bringing visibility to the international market reputation, international investors and building the confidence for the whole Oslo business & innovation community.

There were two main drivers for the international press plan 2020: strengthen Oslo startup community brand internationally and attract media attention to a first time online conference format.

In order to do that, we pitched real, innovative tech solutions - and strongly related to Covid-19 - coming from Oslo Startup Community and showcasing collaboration with the ecosystem on saving lives (healthtech) and increasing productivity (edtech, fintech). Regarding the new format, we knew we had to offer an engaging fresh experience to the media. Normally, we fly selected journalists from all over the world to Oslo, where the press team personally guide the group through the streets of Oslo to cover the press program and connect them to entrepreneurs, speakers, academics and Oslopolitans.

Besides the standard press page on OIW website, an Instagram account was created exclusively for journalists. Before summer, we took time to produce support content, regular videos, side interviews with the innovation and tech community, to invite and engage journalists.

During OIW 2020, we used the same channel to engage directly to the media via daily updates and Oslo stories. The main calls to action of the project was to build daily awareness of the event (speakers, topics, companies) while bringing the Oslo experience to journalists sitting in their home offices. The experiment resulted in a positive feedback on the survey. Oslo Innovation Week

# **Our events**

Oslo Innovation Week 2020

#oiw2020

# The official opening of Oslo Innovation Week

On Monday 21 September, we invited people from all over the world to tune in to the opening of the first ever digital Oslo Innovation Week.

We heard from food warrior and CEO of TooGoodToGo, Mette Lykke. The keynote was given by critically acclaimed author of *Loonshots: How to Nurture the Crazy Ideas That Win Wars, Cure Diseases, and Transform Industries,* Safi Bahcall.

Live in the studio, we had the Victoria Marie Evensen, Vice Mayor of Business Development and Public Ownership from the City of Oslo, and Håkon Haugli, CEO of Innovation Norway.

Our host was Kristine Løvflaten Koslung, Project Manager at Kjeller Innovasjon.





### Oslo Innovation Award 2020: No Isolation

The award aims to highlight purpose driven companies leveraging technology and venture capital to create scalable and sustainable businesses.

No Isolation is a Norwegian startup, founded in October 2015. Their mission is to reduce involuntary loneliness and social isolation by developing communication tools that help those affected.

No Isolation was selected due to the company's commitment to solving the global loneliness crisis through the creation and implementation of warm technology: tailored solutions designed to address the specific needs of the few, not the many.

## OIW 100 Pitches 2020

OIW 100 Pitches has become one of the leading platforms for seed stage startups solving global challenges. The 2020 edition was fully digital, and was hosted by Bjørn Lapakko, from Startup Norway.

329 startups sent in their 3 min video pitches. The jury selected the top 100 pitches. From these 100, the jury shortlisted 3 companies from 5 different tracks. The selected 15 companies presented their solution live on Tuesday 22 September.

The startups competed in 5 tracks:

Ocean - supported by DNB Bergen, Health - supported by Norway Health Tech, Energy - supported by Techstars Energy, Equality - supported by Plan Norge, and Smart Cities - supported by U4SCC

The winner of each track was presented live during DNB NXT on Wednesday 22 September.



Startups applied to pitch at OIW 100 Pitches 2020



Innovation is global. Startups from 50 countries applied.



Viewers watched the finale, hosted by DNB NXT.





#### OIW 100 Pitches Finale At DNB NXT

The winners of OIW 100 Pitches 2020 were presented at DNB NXT, Wednesday 23 September.

The winner of each track was:

Citispotter LTD (UK) - Equality

Bulbitech AS (NO) - Health

Metapod (NO) - Ocean

AC Biode (LU) - Energy

Material Mapper (NO) - Smart Cities Track

Previous winners of OIW 100 Pitches are: Evoy (2019), Manolin (2018), Chooose (2017), HomeControl (2016) & SkinAnalytics (2015).

#### OIW Scaleup Workshop: Scaling Ocean and Energy Technologies

Feeding and energizing a growing population are two of the most important topics for the future. In Oslo, one of the world's leading Ocean Tech Hubs, we gathered the most experienced people from the Ocean and Energy industries to discuss how to accelerate global growth sustainably.

We invited investors, entrepreneurs and resourceful people to join us for this intimate and valuable session.

OIW Scaleup Workshop is co-hosted by Argentum Asset Management, BI Norwegian Business School, and Oslo Business Region.







Scale of 1-5, where 5 is best.

Welcome to Oslo Innovation Week 2020 and Iaunch of theme May 20, 2020

How to create engaging content for digital events June 16, 2020

How to host a digital event September 2, 2020



3.9

3.8

**Oslo Innovation Week** 

# Positioning

Oslo Innovation Week 2020

#oiw2020

#### Building a stronger brand for Oslo Innovation Week

The Oslo Brand Management Strategy defines the values of Oslo. Created in 2015 with input from over 1000 stakeholders across industries, it's Oslo's official international profiling strategy.

Oslo Innovation Week aims to be on-brand, and we use the strategy as the guideline for how we position and promote Oslo, Norway and Oslo Innovation Week.



### How Oslo Innovation Week address the Oslo brand values

#### Pioneering

- OIW aims to showcase real sustainable solutions and innovation in action.
- OIW aims to bring forward new talents and startups.
- By having 50% female speakers on stage for thepast 4 years, OIW is in the forefront internationally
- We have introduced new concepts such as Powercouples.
- We aim to introduce international trends.

#### Enriching

- •OIW aims to have including and interactive events
- •OIW aims to build powercouples – connections across borders, industries and positions.
- Hospitality: We facilitate for attendees so they get as much as possible out of their stay in Oslo. One of the initatives is gathering events in the city centre.

#### Real

- •OIW is down-to-earth and informal.
- The events are generally small in size and its easy to meet and talk to people.
- •OIW is open to everyone
- OIW is a collaboration and organised by a broad spectre of businesses.
- Powercouples. We aim to build bridges between new and established, across positions and borders.
- We show, then tell.

### Positioning Oslo -Positioning sustainABILITY



In the fierce global competition amongst events and cities, Oslo Innovation Week has to be clear in it's mission. It has to build a stronger brand and be more important to stay attractive.

For the past 3 years, the ambition is to position Oslo Innovation Week as the leading international conference, showcasing real solutions solving one or more of UN's 17 Sustainable Development Goals (SDGs).





## The global competition

Why and how can Oslo Innovation Week achieve and hold its position as a pioneering event on sustainability?

We believe in the impact of these 4 measures:

A shift in the society and economy towards a more sustainable future. Demand = business opportunities.

Momentum of Oslo as a leading green city (Oslo European Green Capital++) Oslo Innovation Week's competitive advantage

Oslo and Norway have many of the solutions that address the SDGs.

OIW has a broad engagement in the business community with over 150 partners.

### Funding

- Oslo Innovation Week is supported by the City of Oslo 0.5 MILL NOK, in addition to resources and support, and Innovation Norway 1 MILL NOK.
- Osloregionen approx 100k NOK.
- Cisco supported the OIW Studio with software through CiscoWebX
- The organisers and partners report a total production cost of 29.285.000 NOK.
- The total production cost of Oslo Innovation Week is estimated at 31.524.000 NOK.



### Organisation



**Oslo Innovation Week** 

# 27-30 Sept 2021

Join us at Oslo Innovation Week 2021

#oiw2020