

Oslo Business Region

Statistics and Analysis **Oslo Startup** 

International Profiling Oslo Innovation Week

Oslo European Green Capital

### 2019 Content

Oslo Business Region 4–13 Statistics and Analysis 14–21 Oslo Startup 22–29 **International Profiling 30–41** Oslo Innovation Week 42–65 Oslo European Green Capital 66–85

4



## **This is** what we do

and people.

The Oslo Business Region magazine is an overview of our main projects and activities in 2019. We develop and facilitate events and tools for sharing knowledge and building networks. Through our activities we are a source for insight on startups and business in Oslo for the community and companies interested in our city. We also contribute to the global positioning of Oslo as a leading city for business and startups.

Our activities are always transparent, collaborative and measurable. We work to fill gaps in the ecosystem of entrepreneurship here in Oslo.

Oslo Business Region was established on January 1st, 2014, as a limited company fully owned by the City of Oslo. Our mandate is to support the business and startup ecosystem in Oslo, regional business development, international profiling, and statistics and analysis.



Oslo Business Region's mission is to strengthen the entrepreneurial ecosystem in Oslo by bridging industries, companies



**Oslo Business Region** Events 2019











24 MAY

**27 MAY** 

Oslo European Green Capital 2019 Real Estate track at Urban Future

Oslo Scaleup Day: Rethinking Green Investments

The Battle for the Internet at Oslo Freedom Forum



Oslo European Green Capital 2019 Clean Energy Solutions at Nor-Shipping

**29 AUG** 

Oslo European Green Capital 2019 Second Edition Launch: Mentoring Program

**A** 23



24 SEP

Oslo Innovation Week 2019

Climate Budget Session at Oslo Innovation Week 2019 25 SEP

Oslo European Green Capital 2019 Mentoring Program Workshop

06 NOV

Norway Demo Day

06 NOV

Oslo European Green Capital 2019 Emission Free Transportation Workshop at Zero Conference

06-07 NOV

AIM2 North Speaker's Dinner and AIM2 North AI talks

21-22 NOV

NordicMade at Slush



Oslo Meets Hackney City Challenges, City Solutions



Oslo Startup Day Meet the Community 3rd edition

#### Oslo Business Region Events 2019



## **Dear readers**

Oslo is a city where sustainable business thrives. As outlined in Oslo: State of the City, we currently live in one of the most innovation intense city regions in Europe. Productivity performance remains high, and unemployment figures are low.

A business and entrepreneur friendly city, Oslo attracts an increasing number of new companies to the startup ecosystem, through the impressive work of the city's incubators and accelerators. Startup and growth companies in Oslo represent an increasing share of the city's accumulated value creation. In fact, it has contributed two thirds of new jobs in the region, as demonstrated by the MIT-REAP science project, which looks at how clusters and cities drive economic growth.

Oslo was awarded the European Green Capital 2019 due to its pioneering efforts in reducing CO2 emissions, as well as the engagement from the city, the business community and the civil society. Throughout the year, businesses have committed through Oslo Business Region's green mentoring program, events like Oslo Innovation Week, and the Industry Challenges. Many of these projects will continue in 2020, building a long-term legacy from the Oslo European Green Capital year.

The City of Oslo looks forward to continuing the collaboration with the business community. Together, we will create even stronger cooperation between public and private sector, attract talent and investment to Oslo, and support the startups and growth companies in Oslo.

#### Victoria Marie Evensen

Vice Mayor for Business Development and Public Ownership, City of Oslo





## Oslo is full of people with skills, talents and ambitions

The greatest thing about starting my new job as the CEO of Oslo Business Region was getting to know the drivers of the innovation ecosystem in Oslo. Throughout the fall of 2019, I met with entrepreneurs, investors, managers for incubators and accelerators, business leaders, academics and public officials. These conversations gave me valuable insight into the status of Oslo, a city of innovation and business. The feeling of optimism in regard to the future and what we can achieve lingers, and I am certain that Oslo is the place to be to start your business in 2020. Let me tell you why:

The startup scene in Oslo has developed at an impressive rate in the last 5 years, giving us a great vantage point for the future. Many companies have emerged – some have failed, others have succeeded and are entering growth phases. We are adopting a culture where failure is just as valuable as success. This has led to more skilled labour and experienced entrepreneurs entering the Oslo market. Talent attracts talent and at the rate our ecosystem is growing I am convinced that we will create companies that will stand tall on the international stage.

#### Oslo is the European Green Capital 2019

Oslo Business Region took on the responsibility to mobilize the private sector towards the ambitious climate actions in Oslo. In 2019, we launched the European Green Capital Business Program, including a calendar of roundtable discussions in Oslo, a mentoring program focused on sustainable business and four industry challenges. The positive business engagement resulted in new partnerships and signups from large companies including Ikea, SATS, Ringnes and DB Schenker. Throughout the year this collaboration has built a platform to showcase new solutions coming from Oslo to the international market.

#### Stepping into the new decade

The pace of innovation is creating a demand for new technology and visionary concepts that are about to become real. From 5G to IoT, enablers of new business models will lead to a cross industry revolution. This is the time to grow stronger and connect to the Nordics and their strengths: quality of life, change driven and environmentally friendly. As pointed out by a community leader during one of our events, "we need to be pragmatic in our collaboration, look beyond internal differences and lift Oslo together. We have what it takes." This issue presents what we accomplished in 2019. Oslo Business Region connected people to ideas, entrepreneurs to investors and Oslo to the world. I am looking forward to future projects in 2020 with full optimism. Enjoy the reading!

13

Gaute Hagerup CEO | Oslo Business Region AS

# Statistics and Analysis

## We know Oslo

**Oslo Business Region monitors and** analyses international rankings, indexes and benchmarks to understand Oslo's performance in business, innovation and entrepreneurship. We identify strengths and challenges in a global perspective and go in-depth on contemporary issues.

OBR Magazine | 2019

## **Oslo:** State of the city 2019

Is Oslo perceived as a green city? A city that supports diversity and inclusion? A city for innovation and startups? From a database of more than 500 global indexes spanning 20.000 data points, this report assesses Oslo's current performance. From our emerging status in the green economy, to startup friendliness and the city's performance on diversity.

For four years, Oslo: State of The City study has been analyzing how the city fares in the world's benchmarks of city performance and perception. This year's analysis shows that Oslo is more visible in these measures than ever and emphasizes that the city is starting to establish top-class credentials at the very peak of its peer group in at least four areas:

Firstly, Oslo's endeavor to become a global leader in sustainability is starting to pay off in the global mind. Secondly, our recipe for talent is now becoming recognized: the city's mix of job opportunities, outstanding public services, and lifestyle satisfaction has given Oslo very impressive objective scores for providing the ingredients for mobile talent and innovators. Additionally, Oslo is cementing its reputation as an open city with a progressive social model that successfully produces high equality, personal freedom and social integration. Finally, the advantage as a productive and digitally enabled platform for business is starting to register.

Oslo: State of the City was organized and written by The Business of Cities Group in London, headed by Dr Tim Moonen, Prof Greg Clark CBE, Jake Nunley and Opportune Simon. You can read the full report on Oslo Business Region's website (www.obr.no).

### The Oslo performance spidergram in 2019





17

## **Oslo's** breakthrough benchmark performance in 2019

Oslo's progress needs to be tracked through performance analysis and through gauging the gap between perception and reality. Not only did Oslo: State of the City identify which of the many ingredients Oslo already possesses to become globally successful (everything from productivity to labor market, digital connectivity, industrial specialization, urban vibrancy and street life and entrepreneurship culture). It also identified ways that Oslo has to close the gap with international perception and use its perceived advantages to leverage new opportunities.

19

SpotAHome Healthiest Cities
INSEAD Global Talent Competitiveness Index
RS Components Best Cities for Tech Enthusiasts
ICCA et al. Global Destination Sustainability Index (sustainable grov
BAK Basel European Economic Potential Index
Movinga Best Cities to Find a Job
EasyPark Smart Cities Index
SafeAround World's Safest Cities
La Salle European Regional Economic Growth Index
IESE Cities in Motion: Environment

This year Oslo has appeared for the first time in high-profile indices measuring audience perception. In 2018/2019 the city has seen more growth in 'soft' benchmarks of city performance, many of which are based on new data methods such as online data mining. Oslo continues to be widely covered in these studies with good media profiles such as The SpotAHome Healthiest Cities Index and Movinga's Best Cities to Find a Job.

#### **Business climate**

Oslo has become steadily recognized for its proficiency of doing business, improved regulatory openness and growing track record of hosting businesses. IESE Business School's major study ranks Oslo in 17th place out of 165 cities worldwide (up from 20th place last year) for its effortlessness of starting a business, having overtaken Hong Kong and Auckland. Another study that reviews overall business setup times places Oslo at a very impressive 7th place out of 264 cities and in 1st out of 47 peers. This represents something of a breakthrough in this area and translates to better outcomes for the city in other all-round studies.

Productivity has been a long-term advantage in Oslo, thanks not only to its exceptional GDP per capita and low unemployment but also high scores for productivity-boosting factors such as internet penetration and broadband usage. Some shorter-term measures were less favorable due to a shift in the methodology of indices that favored rates of productivity growth rather than the city's absolute productivity advantage.

Oslo is growing in recognition in studies that consider education as a critical ingredient for future success. Oslo places in the top 10 in the education sub-sections of fDi's European Cities of the Future Rankings (301 cities) and INSEAD's Global City Talent Competitiveness Index (114 cities).

following Prague.

	RESULT
	2 <sup>nd</sup> /89
	3 <sup>rd</sup> /115
	3 <sup>rd</sup> /90
wth of MICE tourism)	4 <sup>th</sup> /47
	6 <sup>th</sup> /65
	8 <sup>th</sup> /100
	8 <sup>th</sup> /121
	8 <sup>th</sup> /111
	9 <sup>th</sup> /100
	13 <sup>th</sup> /165

Oslo continues to boast a highly skilled population at all levels of education, a very large university-educated resident base with recognized skill sets to effectively participate in the regional labor market. Oslo also ranks 2nd in Europe for its percentage of labor force with a secondary education,

## **Green Economy**

Oslo was awarded the title of Oslo European Green Capital for the world's most ambitious restrictions on cars in its city center and for its trajectory towards becoming the first major zero-emission city. The region also continues to grow in population and diversify its economy at a very substantial rate, supported by a major infrastructure program that will underpin the way the city and region develop in the decades to come.

Oslo has taken bold steps to promote overall environmental friendliness and the results are beginning to show in the indexes. The city appeared in 7th place in a classification of the 25 greenest capital cities in Europe. It is also notably one of the five cities in this ranking to have received the title of European Green Capital.

Oslo has also begun to stand out as a city that has the buy-in and support from its citizens in the fight against climate change: a recent survey found that three quarters of the city's residents agreed that it was important to do what is necessary to meet the target.

Oslo's Green Economy is being accelerated by policy leadership to advance in electric vehicles (EV) adoption, renewable energy conversion and other sustainable goals. The commitments by the public sector to be carbon neutral, adopt green action plans, invest in large EV fleets, and implement green procurement policies are stimulating energy by 2020 and a 50% reduction in greenhouse gas emissions by 2030.

Oslo is becoming well known for it's green credentials in the global media - both in terms of sustainable urbanism and economic transition. Google Trends data indicates that Oslo has experienced the largest relative increase in global interest for the city's 'green' attributes among Scandinavian capitals over the past five years, with overall interest increasing by nearly 30% between 2014 and 2018.



#### Oslo's global online reputation change for greenness, 2014 to 2018\*

\* Source: Google Trends. \*All figures relative to Helsinki in 2014 (score = 1).

In the majority of cases where leading global media sources reference Oslo's "greenness", the tendency is to focus on green policies and awards won by the city.

Over the past year, nearly half of all references to Oslo as a "green" city have focused on the city's bicycle lane policies and a further third on its adoption of electric vehicles and efforts to limit cars in the city center (by promoting an accessible and pedestrianized Ring 1 zone and removing hundreds of parking spots at streets level). References to Oslo as a clean city create a link to the fjord clean-up initiative and to the

city's status as a European Green Capital, which are featured clearly in media descriptions. In comparison, references to other green terms such as 'resilience', 'renewables' or 'biodiversity' account for less than 5% of all mentions. Oslo's reputation for a green economy is not yet well established but can leverage progress in related areas.

Oslo's emerging strength in the low carbon sector has begun to result in economic spillovers. In 2019, the share of Oslo's top innovative firm activity in the low carbon and green economy sectors surpassed 1.8%, which is more than three times that of Manchester and San Francisco and comparable

### World-class cultural attractions

Oslo has consolidated its reputation as a global leader for the range of cultural institutions and amenities compared to its size. In 2019, Oslo ranks 2nd among its peers for the number of museums and theaters and 1st where only museums are considered. The quality of its museums, concert halls, sport and performing arts venues continue to increase popular perception of quality of life in the capital. In international reviews on the quality of life in the capital, quality of leisure activities in cities and culturally enthused visitors and working professionals assessed Oslo to be spot on with global metropolises like Boston and Tel Aviv, and well ahead of Copenhagen and Vienna.

21

to other cities successfully incubating green tech firms such as Munich and Barcelona.

The green economy in Oslo will benefit from an enabling policy framework, improved analytics, public awareness, infrastructure investment and demand from businesses and investors. This economy will be catalyzed by ongoing improvements to the innovative ecosystem and positive changes in Oslo's spatial development. The Green Capital status provides the momentum to seize this leadership opportunity.

### **Global leader in** gender equality

Two global influential studies report Oslo as being the most equal city in the world for employment opportunities. In particular in 2019, the city has reached the very top group for performance of sustainability, for its inclusive social model and productivity. On objective measures the city's appeal for talent has also improved substantially, as has its hospitality and welcome. What is clear is that Oslo's association with quality, innovation, high standards and ambition is clearly growing in the global consciousness.

# Oslo Startup

**Oslo Business Region is the city's platform** for strengthening the entrepreneurial ecosystem. We help startups start building sustainable business solutions.

Our startup activities aim to connect entrepreneurs and investors, corporates and customers, makers and dreamers. Our goal is to give all participants valuable connections as well as perspectives. We do this through collaboration - always partnering up with the ecosystem and crowd-sourcing the agenda.



### 3 May Meet the Investors

This was a day of firsts: launching Oslo Scaleup Day format built on the tried-and-tested Oslo Startup Day design; Meet the Investors as a new reverse pitching platform; and Pakkhuset Oslo a new venue for the Oslo startup ecosystem.

Our goal was to connect growth-minded startups with entrepreneurs, investors, partners and other relevant participants, functioning as a valuable meeting place for the city's scaleup ecosystem. For this edition, we wanted to present some key investors in the Oslo business community, what they offer for startups, how they work and how entrepreneurs should approach them.

The attendants heard perspectives from byFounders, Alliance Venture, SNÖ, Smedvig Capital and Concentric on how to work with them. In addition, DNB Oppstartslosen and Innovation Norway were also represented with startup helpers.

"Oslo is the emerging hub for hand-picking tech **companies**" – Kjartan Rist, Concentric

"A key to achieving success here is being flexible with investments while scouting only exceptional teams" – Peter Duffy, Smedvig

"We are looking for exceptional, ambitious and expert team. An evolved business with satisfied customers" – Teodor Bjerrang, SNÖ

"They say all the magic is in Silicon Valley, but a lot of magic is in Europe. A lot of magic is happening in the **Nordics**" – Eric Lagier, ByFounders



### 24 May **Rethinking Green Investments at Urban Future**

**Oslo Business Region teamed up with Sustainable** Insight, gathering experts in finance at Design og Arkitektur Norge (DOGA) to present how investors and entrepreneurs can meet Oslo's climate budget.

This edition of Oslo Scaleup Day addressed the challenges and opportunities within the green shift for businesses and investors. The program was divided into two sessions, starting with individual talks, followed by a panel.

Three growth companies took the stage to discuss their journey towards sustainable solutions: Disruptive Technologies, JORand eSmart Systems. Nysnø, Norrskenand and Katapult Accelerator, three investment firms, described the opportunities and trends within green investments and highlighted which types of scale-ups they find attractive.



Overall, the event had positive feedback from the audience who had the chance to engage with others on the topics presented during a 45-minute roundtable session. That was the opportunity to dive into three topics. The first table, led by Susanne Gløersen from Sustainable Insight and Eirik Fermann from Morgan Stanley London, addressed how to mobilize more VCs to invest in green solutions. The second table focused on Green Credit Facilitation and was led by Bjørn Haugland from Skift Norge. The third table revolved around crowdfunding and crowdlending, led by Ida Pernille Hatlebrekke from FOLK OSLO.



Average score Scale 1-5, where 5 is best

Going green is cost-effective, good for the environment and reflects a growing movement of conscious consumers who want to see companies taking climate change seriously. That being said, green tech is still growing and represents an exciting opportunity for investors into a cleaner, clearer shift." - Haakon Brunell, CEO of Katapult Accelerator.

"Things are changing fast with the green shift and the opportunities to scale are robust." - Susanne Gløersen, Founder of Sustainable Insight

Gained new. useful ideas



contacts



### 27 May The Battle for the Internet at Oslo Freedom Forum

Tech has become a cornerstone for Oslo Freedom Forum. In turn, the conference has become an important platform for international tech communities in Oslo.

Oslo Business Region has partnered up with Oslo Freedom Forum to discuss how both Western and Chinese companies are shaping the future of the internet in ways that raise serious concerns over

privacy and digital rights. The conversation was held at MESH and included New York Timescontributor and global affairs reporter Melissa Chan, Kickstarter founder Perry Chen, Financial TimesBeijing tech correspondent Yuan Yang and privacy advocate and Member of the European Parliament Marietje Schaake. The talks, with the speakers, were followed by a 45 minute invitation-only group chat in The Study.

### 6 November **Norway Demo Day**

The first edition of Norway Demo Day took place at Share, the most recent growth-minded coworking space to open its doors in Oslo. In total, 100 investors, 15 partners and 9 growth companies gathered for 5 hours to learn from each other.

The goal was to create an annual event and get updated on the best selection of tech startups from Norway, inform Norwegian investors on tech startup investments and connect with international VC's. National Demo Day is an established concept in Sweden and Denmark as an arena to showcase and connect the best startups with investors.

Many partners joined forces to highlight the new breed of growth companies from Norway and offer investors a way to get to know them, including Agera Venture, Angel Challenge, Astia Angels, byFounders, DNB, DNV GL, Katapult Accelerator, Investinor, ScaleUpXQ, Share Oslo, SHE-Invest, The Shift, The Factory, We Are Human and 2M2D.

Average rate

who presented?

Gained useful

ideas

Scale 1–5, where 5 is best

How would you rate the quality

and relevance of the companies









Made useful

contacts

27

## **18 December**

### **Meet the Community**

On Wednesday December 18th, over 25 community leaders from incubators, accelerators, organizations and co-working spaces in Oslo took the stage the Gamle Museum.

Industry players, startups, and curious entrepreneurs listened as each community leader took 90 seconds to introduce themselves and pitch their value to the thriving business scene in Oslo. Our Startup Director, Jørn Haanæs, moderated the event. Following the pitches there was a networking session with holiday cheer. This event was part of the Oslo Startup Day series, and the goal was to present the key communities with office space in the Oslo region to entrepreneurs and investors.

Average rate

Scale 1-5, where 5 is best

70%

Gained useful ideas



Made useful contacts



## **Oslo Startup** Ecosystem 2019

Oslo is an engine for growth in Norway. Most new jobs come from startups and most startups are born in the city's ecosystem. The most interesting story for 2019 has been the growth of companies taking a step up, with several companies building teams of 100+ people and funding expansion through international venture capital.

Ten Oslo-based companies raised rounds of more than \$10 million last year, underscoring the growth trend. Seed stage investments are also strong, but the growth is not as rapid as previous years. This is perhaps due to the ecosystem maturing and making bigger bets, a trend reflected in the Atomico State of European Tech Report for 2019 where numbers indicate fewer but bigger deals throughout 2019 for the city. The StartupLab numbers indicate a growth in both number of deals and capital invested, and a clear trend towards solving problems in the green economy.

As ever, Oslo's growth is facilitated by the many accelerators, incubators and community-driven co-working spaces. These represent our most important partners in supporting the development of our modern startup economy.

The data presented here is sourced from Dealroom / Atomico State of European Tech report (2015-2018) and Kjetil Holmefjord / Startuplab (2019). Please note that different sources will mean different counting methods, so yearly comparisons must be considered with caution.







# International Profiling

## **One of Oslo Business Region's** main goals is to position and promote Oslo internationally.

One way is to invite the world to Oslo Innovation Week, another is by presenting the Oslo startup scene at important international events and coordinating the Oslo European Green Capital business program.



## **The Oslo Region Brand Management Strategy**

This strategy is an invitation to all key Oslo leaders and citizens to join in a collective effort to get the Oslo Region the international attention and recognition it needs and deserves.

Oslo can be globally competitive as it is already attractive and full of opportunity. The brand management strategy is about building our identity and finding our own voice; deliberately developing and demonstrating Oslo's values through appropriate and aligned actions. Such actions include investments in our image, identity and reputation (for example storytelling and media representation) and in our reality (for example infrastructure, services and events). We want our collective efforts to be 'on-brand' so that we become more visible and better appreciated.

The first issue that might come to mind is "what's in it for me?". We want the brand management strategy to give all key players in Oslo a framework that helps activities and stories get sharper and 'on brand'. It provides a common purpose where it is possible to find the level of interaction that best suits as well as a clear picture of what will be done, both in the short- and long-term.

The main objectives are to improve Oslo Region's ability to attract talent, investments and business; to strengthen stakeholders' influence through international cooperation; to build a stronger basis for regional cooperation through international positioning.

#### **Oslo's brand values**

Pioneering: Oslo is progressive, determined and ambitious. We may be small in numbers but we punch far above our weight. Oslo's population is among the highest educated in the world and the region hosts some of the world's leading industries and companies. Today, Oslo is Europe's fastest growing capital and the region is, in contrast to many others, experiencing economic growth.

Enriching: Life in Oslo is about the possibility to realize individual potential within the safety of the region's caring society where everyone has the right to succeed. Our city is safe, and has a stable and predictable governance. It also enables and supports personal growth not only through work-life balance, but through a vibrant cultural scene, ethnic diversity and a unique proximity to nature. Here, work and play go hand in hand.

Real: People in Oslo are down-to-earth, informal and straightforward. Institutions and businesses are characterized by flat structures and transparency. There is freedom of speech and every voice can be heard. "What you see is what you get". People are trustworthy, reliable, and direct. We appreciate authenticity and we put words into actions.

### **25 May**

## **Future Library**

Han Kang hands over an unseen manuscript during the 5th ceremony of the Future Library

More than 200 people started on the morning of May 25th with a 30-minute stroll from Frognerseteren station to the heart of Nordmarka. The crowd gathered as South Korean writer, Han Kang, submitted her manuscript Dear Son, My Beloved to the Future Library in an official ceremony.

Best known for her book *The Vegetarian*, Kang is the fifth author invited by Scottish artist Katie Paterson to be part of the Future Library project. Other novelists who have contributed include the now-famous Margaret Atwood and David Mitchell. Marianne Borgen, the Mayor of Oslo, along with a group of international journalists, were also present. Media coverage included The Guardian, Le Figaro, Vogue Korea, German TV and BBC.

The conversation later continued at Deichman Public Library, with Han Kang and BBC's Rosie Goldsmith. Knut Skansen, Head of Deichman Public Library, introduced the program and history of the Future Library.

Back in 2014, one thousand Norwegian spruces were planted in the woods of Oslo to be used to print 100 books a century from now. Every year, an author is chosen to leave an unread manuscript to be revealed a century from now, in 2114. The manuscripts are stored in a specially designed room, lined with wood from the Nordmarka forest in the new Deichman Library, opening this year.

Conceived by Katie Paterson, Future Library is commissioned and produced by Bjørvika Utvikling and managed by the Future Library Trust. The project is supported by Oslo Business Region, the City of Oslo, Agency for Cultural Affairs, Agency for Urban Environment, Osloregionen and VisitOslo. The room in the Deichman Library is designed by the artist, Lund Hagem and architects from Atelier Oslo.

Oslo Business Region has been a supporting partner (digital media) of the handover ceremony since 2014.



## SXSW

8 March SXSW is widely regarded as one of the world's best meeting places for entrepreneurs. But did you know that Oslo has a long-standing partnership with Austin, the host city? And that Oslo and Austin have a lot in common, often being referred to as high-growth tech hubs with similar opportunities and challenges?

Oslo Business Region partnered up with Oslo Freedom Forum, Nordic Impact, byFounders, ICT Norway and the Royal Norwegian Consulate General for four events designed to bring Norwegian and Nordic tech entrepreneurs closer to a relevant international network.

"SXSW is undoubtedly one of the most important conferences for gaining knowledge and inspiration about new trends. Here you can meet new partners and create new business opportunities - also for Norwegian companies," said Fredrik Syversen, director of Business Development of ICT-Norway. ICT Norway held the morning panel "All-inclusive electric mobility - the Nordic way" on March 8th, in which Oslo Business Region took part of.





## Slush 21-22 November

Oslo Business Region organized the evening track "Oslo Talks: Post Digital and Urban Development" at House of Scandinavia. It was a 45-minute session by the developer of the awardwinning concept Biblo and Head of department of the public library in the City of Oslo, Reinert Mithassel, on instrumental effects libraries may have on a city level. According to the talk, there is a strong belief that the term "smart cities" is not only about technological development but also about enabling citizens to function, take ownership and take part in the community - that only without exclusion a city can be clever and healthy.

Oslo Business Region has been participating regularly at the Slush conference in Helsinki. Slush is a student-driven, non-profit event that gathers each year and is one of the world's largest crowds focused on startups and technology. Oslo Business Region's mission is to provide a platform for Norwegian companies and build networks with international organizations.

In 2019, we took part in hosting the NordicMade ecosystem dinner, gathering more than 100 participants all working for Nordic founder communities.

## **Oslo Architecture Triennale 2019**

Oslo Architecture Triennale is the Nordic region's main architecture festival and a global arena for discussing architectural and urban challenges.

A total of 174 events and activities were hosted, attracting 73 international media from 22 countries. Oslo Architecture Triennale was visited by 63 international journalists and so far 113 articles have been published.

Oslo Architecture Triennale supports Oslo's international branding strategy and is an onbrand project for the City of Oslo. Oslo Business Region is a member of OAT together with Design and Architecture Norway, The Oslo School of Architecture and Design, the National Museum and more. In addition to being a member, Oslo Business Region supports the project on digital communication.



#### October

## Shanghai

After several years of collaboration, the City of Oslo and Shanghai signed a memorandum of understanding (MOU) in 2018. The MOU is an agreement for collaboration that includes business, research, environment, health, education and culture.

In October, Oslo Business Region visited Shanghai together with Abelia, Norway Health Tech, Dignio, Oslo Region alliance and the City of Oslo. This was a follow up of the business delegation with Governing Mayor Raymond Johansen in 2018 and several visits from entities from China to Oslo.

There is a growing interest for startups and growth companies in Oslo as well as their counterparts in Shanghai. Oslo-Shanghai for 2020.

In collaboration with Innovation Norway and the Royal Norwegian General Consulate in Shanghai, we met with Shanghai Foreign Affairs Office, Shanghai Municipal Health Commission, Shanghai Municipal Commission of Commerce and Invest Shanghai, Nordic Centre at Fudan, Shanghai Municipal Commission of Economy and Information, Zhangjiang High Tech Park and Shanghai Women's Federation.

The goal of this trip was to expand our network and acquire more insight for setting up strategy and activities between





Oslo Business Region will have several activities and opportunities in Oslo and Shanghai to support Oslo startups in the coming years.

OBR Magazine | 2019

## **Oslo Meets Hackney**

**5 December** Oslo Meets Hackney is an annual event since 2013 and is organized in connection with the lightning of the Oslo Christmas tree at Trafalgar Square in early December. The event is a platform to enhance the commercial ties between Oslo and London, based on common interests and the sharing of knowledge within the tech and creative industries sector. The event is organized by Oslo Business Region and industry partners and organizations from London and Oslo.

This year a new conference "City Challenges, City Solutions" was established. Parallel to Oslo European Green Capital 2019 the conference explored how cities and businesses are changing the way they operate in order to transition to, and make the most of, the green economy. The program of the day focused on how to strengthen sustainable economic development and business opportunities.

Opening remarks were given by Philip Glanville, mayor of Hackney and the Governing Mayor of Oslo, Raymond Johansen. Raymond Johansen emphasized that the only way to solve the most pressing problem of our time, climate change, city officials need to be able to work better with businesses on all levels to create change. Hege Sagplass and Lars Espen Veder held the keynote address, representing Elskedeby, a new company in Oslo that is setting targets to have emission free transport of the distribution of packages.

Next were lightning talks by Trine Tolfsby (Empower) and Mali Skogen ICT Norway. The project manager for Oslo European Green Capital, Anita Trosdahl, then took the stage to present the Business Program the city has funded in order to help Oslo meet its Climate Budget. Councillor Guy Nicholson also spoke about the International Partnership Program of Hackney and its value in helping create a green economy. The panel was moderated by Councillor Jon Burke and included Hege Sagplass (Elskedeby) Raymond Johansen (City of Oslo), and Phil Ellis (Beryl).

Following the program, lunch was served before a workshop was hosted to challenge city officials from Oslo and Hackney on how to leverage the learnings from the presentation.

Building a shared vision of the future through deep, sustained interaction between cities and businesses is key in creating positive change and combating global solutions. Oslo Meets Hackney is a prime example of community building at its best.

On behalf of the City of Oslo, the event was organized by Oslo Business Region in collaboration with the Norwegian Embassy in London, Borough of Hackney, and companies and organizations from London and Oslo.





Gained new

ideas



Made useful contacts



## International delegations

Throughout the year, Oslo Business Region has given presentations about Oslo and the startup ecosystem to several visiting delegations and at several international events.

#### Have presented Oslo at

- Nordic Smart Cities Summit, in Medellin and Bogota (Colombia)
- Sao Paulo Tech Week 2019 (Brazil)
- London Tech Week 2019 (United Kingdom)
- SXSW 2019, in Austin (USA)
- Green Tech Award, in Berlin (Germany)
- Nordic Smart Cities Network, in Helsinki (Finland)
- Slush, in Helsinki (Finland)
- Norwegian-Lithuanian Business Forum, in Vilnius (Lithuania)
- Nordic Night, in Kyiv (Ukraine)
- The Economic Times Women's Forum, in Mumbai (India)

#### Have met with and presented to business and investor delegations from

• France

• Finland

- China
- Pakistan Hungary
- Kenya
- Germany
- Sweden • South Korea Denmark
- Colombia • Estonia
- Portugal
  - United Kingdom • Singapore
- Poland
- USA



# Oslo Innovation Week

4

Oslo Innovation Week highlights solutions that solve real global challenges through entrepreneurship, technology and innovation. We believe not only in talking about change, but actually changing the world we live in. Every year, we gather people with business solutions to achieve the United Nation's 17 Sustainable Development Goals.

Together with our partners, Oslo Innovation Week has reached and breached many goals during the last 15 years. The Oslo Innovation Week family has become bigger and stronger, including a broader mix of event organizers like tech companies, corporates, incubators, organizations and the public sector.

Oslo is the European Green Capital 2019 and Oslo Innovation Week highlighted solutions that will help us build greener and more sustainable cities. OBR Magazine | 2019

#### 23-29 September

## Oslo Innovation Week 2019

Since 2005, we have been gathering entrepreneurs, leaders, investors, innovation drivers, technology experts and creative minds to the city of Oslo. Oslo Innovation Week is a collaboration between public and private, startup organizations, corporates and Norwegian and international companies. The foundation of Oslo Innovation Week is collaboration. The 2019 chapter was created by 153 partners and event organizers.

Together, we highlighted *Explorers*, people and companies who dare to push the boundaries even further. Oslo European Green Capital – green and sustainable solutions for creating better cities – being at the core.

Together with our partners, Oslo Innovation Week has reached and breached many goals. Our family has become bigger and stronger. Now including event organizers like tech companies, corporates, incubators, organizations and the public sector.

Oslo Innovation Week 2019 included 63 events from full day conferences and seminars to workshops and meetups. It was one of the key events during the Oslo European Green Capital year. 13.300 people joined us and 31% of them were international. In fact, the number of international attendees has increased from 19% in 2015 to 31% in 2019.

We've maintained our ambition of having 50% female speakers on stage. We have introduced new concepts such as Powercouples. We have positioned Oslo Innovation Week amongst the big, global players like Web Summit and Slush - hitting Forbes list of events you must go to in 2018. All these success stories are the result of pioneering event organizers, owners and attendees who have joined year after year, tested new concepts (oh and some have failed too), and contributed in achieving the 17 United Nations Sustainable Development Goals.

The event is supported by the City of Oslo, Oslo European Green Capital, Innovation Norway, Osloregionen and Oslo Business Region as project manager.







183 Media articles

(2018: **42%**)

**Buzz** 

development

(2018: **56**)

(2018: 728 "Obama effect")

Source: Meltwater





Attendees (2018: **13k**)



Female speakers (2018: **47%**)



Mill. reach in social media (2018: **79,6**)

### **Disruption scores**

### **Attendee demographics**

**Countries represented:** Norway, Sweden, Lithuania, United Kingdom, United States of America, Finland, Estonia, Denmark, China, Sri Lanka, Germany, Spain, Brazil, Latvia, Canada, Russia, Poland, Kenya, Portugal, Bulgaria, Israel, Uzbekistan, Colombia, Singapore, Indonesia, Georgia, Romania, France, Netherlands, Italy, Sri Lanka, Pakistan etc.



48

### Backbone scores

Some things have always been important for Oslo Innovation Week, we call it our backbone: to showcase innovation in action, to bring forward new voices and to support diversity.

#### **Gender equality**



Female speakers

# 42%

International speakers

#### **Event organizer feedback**





# **46%**

Startups onstage

#### \* Why not 5?

5

Some events entered the program late and thus did not reap the full benefits of Oslo Innovation Week and resources in terms of communication of the event prior to the week.

## Goals **Results and Highlights**

Highlighting sustainable solutions and **Oslo being the European Green Capital 2019** 

We had 63 events organized by 153 event organizers, all of them connected to sustainable solutions and topics related to sustainable city development.

#### **International focus**

Overall, 41% of speakers up on stage were international and 31% of the attendees were international. In total, we had 12 official international delegations, from Pakistan, Colombia, Germany, South Africa, China, Estonia, Finland, Dubai, Latvia and more.

#### Strengthen Oslo Innovation Week as an interactive event

We aimed to be an arena where you could not only listen to talks, but also network and get new leads.

## The event organizers

We depend on our partners and event organizers satisfaction: is it valuable for them to be a part of Oslo Innovation Week, instead of being on their own?









## OIW Concepts

Oslo Business Region is responsible for the following events and concepts at OIW:

#### **The Official Opening**

The opening event hosted by Alex Wood (Forbes) and Rikke Eckhoff Høvding (NVCA), featured speakers highlighting sustainable business solutions for Oslo European Green Capital. More than 600 leaders, founders, investors and journalists gathered inside the grand Oslo City Hall to meet the pioneers of future tech and sustainable society. The speaker lineup included the Vice Mayor for Public Ownership and Business Development, Marthe Scharning Lund. Kjartan Slette (Unacast), Pasi Vainikka (Solar Foods), Kaja Kallas (Estonian Reform Party), Nichol Bradford (WillowGroup/Transformative Technology Lab), Annu Nieminen (The Upright Project) and Jørgen Randers (BI Norwegian Business School).

Oslo European Green Capital was an overarching theme of the event.





#### Too Good to Go wins Oslo Innovation Award 2019

This year, the Oslo Innovation Award was presented to Too Good to Go during the opening ceremony of Oslo Innovation Week. Too Good To Go is a Danish company working to fight food waste by building a marketplace for unsold food. Their app has over 15 million users and the company has expanded to market presence in 13 countries since their launch in 2016. The results: more than 20 million meals have been saved.

According to the jury, Too Good To Go had the best cumulative score across all categories of criteria. Most importantly, they stood out as a Nordic growth company working towards the UN Sustainable Development Goals, serving a great example for all other Nordic growth companies to follow.

"We are truly honoured to be given this award, being acknowledged for our ability to execute our growth strategy while trying to solve a large environmental problem – food waste. Together with our partners and users, our ambition is to continue to grow our existing concept in our current markets, rapidly enter new markets and find more solutions to fight food waste. We see that both people and businesses are more than willing to make sustainable choices, when made convenient, fun and easy!" – Country Manager of Too Good To Go, Ann-Kristin Raknes Pfründer.

## Connecting Oslo culture at the opening party

Through the event Oslo Fest, we featured a selection of the best culture Oslo has to offer in collaboration with Osloregionen. The goal was to give attendees and international press an Oslo art experience right at their fingertips.

The event was hosted as an opening party at the venue Youngs. There were 700 guests, open to both Oslo Innovation Week attendees and Oslopolitans, to kick-start the busy days to come in a social and informal way.

The lineup included artists LÖV and Nils Bech, DJs Carl Louis and Vibeke Bruff. Attendees could also make their own 3D paintings using Google's VR product, the Tilt Brush, with artist Andreas Paleologos. The opening party was supported by Osloregionen.



55



In numbers:

Countries

represented

Event

Average rate

Startups

applied

Gained new,

useful ideas

Hour

marathon

Made new.

useful contacts

#### **OIW 100 Pitches**

OIW 100 Pitches has become one of the leading platforms for seed stage startups solving global challenges. More than 900 people requested tickets for the 2019 entry rounds, which took place the 24th of September at Samfunnssalen Konferansesenter, where 48 qualified startups turned into 8 finalists through the selection process of our 24 jury members.

#### **Electric boat company Evoy** wins OIW 100 Pitches

In collaboration with Oslo Innovation Week 2019, DNB hosted the final round of OIW 100 Pitches at DNB NXT.

Evoy took home the 300.000 Norwegian kroner prize after competing against seven other companies. Evoy is an electric boating company, making electrical systems to outfit any boat between 20 and 30 feet. They also provide options to replace Diesel engines with electric motors. The sustainability element of Evoy was what cemented their win, with the jury highlighting Evoy's potential for spearheading a change from fossil fuels in the ocean space.

Amongst the jury was Kjersti Høklingen from DNB; Håkon Haugli CEO of Innovation Norway; Ornit Shinar from Citi Ventures,; Jørn Haanæs of Oslo Innovation Week and Yara Paoli from Preply.

Feedback from the event organizers on the project management Rating from 1-5, where 5 is best.



Project management



Coordination of program



Information

before and

during

International press



Social media



#### **Scaleup Workshop**

One way of supporting scaleups is to facilitate knowledge transfer and learn from the people that have done it before. Oslo Business Region, together with BI Norwegian Business School and 360 leaders, we facilitated a workshop on scaling- this being the third edition.

Prediktor shared the ups and downs of raising capital, SafetyWing shared their experience with running remote organisations, Induct Software discussed their business model and Halodi Robotics shared insights into their hiring process.

The OIW Scaleup Workshop format works like this: A 15 minute case presentation from the company, followed by a 15 minute expert panel discussion, closing with a 15 minute plenary discussion.



Attendees



Gained new, useful ideas



#### In numbers:





Average score Scale 1–5, where 5 is best



Made new, useful contacts



## **Volunteers**

We had the support of 30 amazing volunteers - from 15+ countries - before and during Oslo Innovation Week 2019. They supported event production, press and event management.



4.5

Would recommend volunteering to others Made useful contacts

Value of being a volunteer Scale 1–5, where 5 is best

#### **OIW HQ & afterworks at Youngs**

In order to facilitate more networking and a place to meet people from other events, especially for international attendees, we created a social hub at Youngs. The events varied everyday; a conversation on how to get funding from investors of nFront and Inventure, a live podcast of Power Ladies and a film screening and conversation by theHuman Aspect, a special F\*ckUp with a focus on sustainability failures. There were also DJs and dancing to round off every night.



Attendees throughout the week

Feedback from event organizers

## The Buzz: Media

PR and social media are main tools when increasing international awareness and recognition of Oslo Innovation Week 2019. Together with the Norwegian Ministry of Foreign Affairs, VisitOSLO and Innovation Norway, we invited international journalists from broad media and trade media, such as Forbes and Vice, to come to Oslo. To make sure the journalists would discover many of the city's stories, we extended the hospitality program with special local experiences: Green Visits Oslo by Oslo Renewable Energy Cluster, International Reception at Oslo City Hall, a press dinner and more.

#### Key numbers press



Numbers found using Meltwater Insights (measured between 1 June and 29 October 2019)

WIRED			E
LA RAZON	<b>zimo</b> dialai	The Guardi	an
	C silicon canals	ARCTIC <b>STA</b>	RTU
Postimees	Usbek & Rica	L'USINE NOUVELLE	<u>6</u> ]
y Media			

Vice	Ethos Magazine	Apolitical
La Razón	Bloomberg	Wired
Forbes	Arctic Startups	L'Usine Nouvelle

#### Key Norwegian Media

NRK	E24	Innomag
Aftenposten	Shifter	TV2

Feedback from journalists



How would you rate the support from the press team? Scale 1–5, where 5 is best Wou Oslo

"Oslo Innovation Week was an opportunity to see how tech, startups, cities and the government can all collaborate to bring about positive and sustainable change in society. Norway provides other countries with a model for achieving this."

Miriam Partington, Deutsche Welle



Deutsche Welle Global Times Maddyness

Yahoo! Japan Postimees Silicon Canals

Medier24 Computerworld Digi.no Finansavisen



Would like to attend Oslo Innovation Week next year



Are happy with the press program activities 0

Search ...

LATEST VIDEOS

谊

LOVE SA TH

ADVERTISING

### **Press Clippings**

#### ARCTICSTARTUP\*



NORWAY'S HOTTEST STARTUPS RIGHT NOW

@ LARBIELLA SUNCE · OCTOBER 4, 2018

at and binned times 24

Behaviorized that between to cannot be noted of the west forement featurety graned here sensite the acceptance becoming and scattage area from dony correct of the country, foregreg new solutions to traditional inductions such a manifere as follow while other are tacking report on a general scale. We supported its the money cosperation of all a higher is a second to be livered

Lot with putty Dix Investor Web, ON 100 Party without Statutes with and the part is more after 17 DA Surfamentally State and these send the therefored surgarity or explicitly the heating of afterior. We over solution and get the charge to present their ideas in hard of an expert say in their respective hard of reach-and Watthang Depair Romony, Onling Provide Green City Solutions, July to Land, or trange & Grean Tech. The Wark took place during crist 447

Tarreners happy with the pirate batch. The fact that 228 companies Rack 28 commen-Reported your that that the television of the composition of the television of telev named in humans - it's high a gold may be understand have become involve, produce and possives and Techappy to test to make how with her with harting commonly agreent with side of the summer, Barbar Dates of all the Research Region Latti

Meet the Finalists of OW 100 Pilohes



The anner who reviewed \$20 (\$3) fairs like how both is however, an elastic how, the firsts of sould', latertoping rescals marine propulsion spores, designed for fast informating. They is only in the starting blocks of our stretcers' expany and we are ready liceting forward to presiduate to the electricity monto? Hardinia transport the smaller and factor locals," said and A. Theorem and CEO of Errory. We all stores also not constantly in teach of capital to many our met independent, in most of the recent of the camil for increasing recently but Automatic are will also have a small perfecting with the loade to obtain the second alternative."

where the statement of any president to company have it was analise economy. New decision di Machiney (privert front & organic meant was digentere in 246 aux produteg cheres to restance than walks by over 326 front membrions.

Burn Terry disertant the world's first significant includes to service that is suffered dated have a university brought

The Liberty to assent the planet from little and plantic publication by lasting black only a

international and and a In the Develop Diserting Properties a short to make converting or obtained alternative to

many mes

From these effers an all on one tool by demany, not justify, postuatory, trees meeting & inequalities in visualize manys, much share mends and share the stores that mattern month.

Using your The Sovergen market provide address for sold levery stronge.

mention is an account coupling fault that remains image articlasts in all solution maging granting imprived imagi sawity having brain famo: elements

#### Are these the next Horwegian Unicome?



TOP STORES WITHOUT

**BUSINESS** 

Are apps tackling food waste an antidote to termit latents our throwaway culture?

Orpordupper-based startup Too Good To Go is on a minimum to-dependently reduce hood water globally. But is its marketplace for samulal mode-mongh to tackle the peddems? Mariam Partington kaw this report.

1 💟 💟 🖾 📰



Wa late reserving in Berlin and a number of rafes along Karl Mars-Hitman-Lare food left over from overing breakfast. Recall rolls and parentas languids behind glass counters walking for a hierger consumer to map them up, while dogs assistants aroung new food items in the window display david of the landstate rach. There are at many things to choose from, and yet, more of these would do no will

The global inner of lived works is reactly, what Capyeshaper-based startup Too Good To-Go in adhemizing. From del is simily, the company provides a platform for restanants, backetics, and appertunctive is well three regions persone at a discontinel prive is subscripted welling. Starting Mark 2019, there is do is a preschange final data and works meeting and other a 'Marge Mark 2019, "Mod with a tarty sampling and works meeting and other as 'Marge Mark 2019.

Just these years ago, the company's team of bounders and in a buffet seatement charring how load still good among to out was simply researd away at the end of the sight. The gave there the importance develop a solution to the problem

The company has these expanded its spectrices to cy har-specie constriles and has grown the new faces to de stilling people. This proc. Two faced To Ge aspecticed that it has adjugated over 22 million meak and has consequently assort years tomo of OCs. Fort, being released into the stranghere.

'I always throught Tao Good To Go could be manning. But where no are now to inflatible beyond our original reportations," says Mittle Lykke, COO of Tao Good To



the Find and Arrichbard Organization of the United Nations. This turns loof singly retrin leadEls, contributing PK to the world's total growthence gas invariance.

There's no inside that fixed restrikers are a kag peet of the problem. A combinations of overstationating the restrike of randomses they up through the data and an overstation constraints to quality backs. It data and another of Such lange therepeet by protoration at the end of each data. These energy theorem of Such lange the speed by protoration at the left.

The bright side is that many resepances colladorating with Two Good To Co have been able to see how much find they are wanting and have made stops to reduce this level further Burnsedres.

"This is a big part of our business model," Mette explains. "We help our retailers get

#### A 'win win with energy."

Eddent, there are using advantages for both companies and consistences of using Too faired Ta-fair. Continueers pair short movellish of the usual prior for mode and are able to participate in a fair actuative which also herefits the planet. Moundole, Insistences the instrume triviage and acquire new contrainer bear the apply growing cohort of

Only a small percentage of the revenue made via the app actually goes to the company; the root "flows straight through to the retailer's bottom line," explained the 000

It seems the project is unserfaced services can get us bured with Audo Smith, a It assume the project is assuming, assuming an product strength of the spectral strength of the project strength of the spectral strength of the spectra strength of the spectral strength of the sp



NAMES OF ADDRESS AS



1400





#### bared its home abased of a phillip TALK NOT A ment year, among his his



SOSTENIBILIDAÓ La Oslo Innovation Week constats el compromiso de Noruega con los objetivos de desarrollo sostenible y exhibe el tejido emprendedor «verde» del país Noruega, innovación a escala humana como alternativa al petróleo <text> ALBERTO IGLESIAS Inter-Address man and the second mand (recipied in the second s In construct the source of th per topone. where the NL Theoremptic Relationships of the Section of the Section of the Section of Theorem the Section of Theorem the Section of Theorem t manage and a set and the set is many more than the set The second secon R THE P C THE P C D AND - REPRING WAS THE LOT ALL AN ADDRESS AND ADDRESS AND THE IN 100 - 10 Garingul nätzwal, et kur ne kasutane sotszalmeetlat subtlemonia mmertegi, killest hostme, ebb sie ola has nee emertundee. TEHNIKA + PR TANARELERT ARABES HER RET HARRON MARLE RELEASE IN FORT 1V RULE REMAINS THVE Outland Seatond Demand Auto Dignach Paramenithand triviti - Attenuese the un manured vision? Glastovetial Abilinnapea: Oslo on muutunud sisuliselt sularahavabaks Alar Paul 0 8 8 8 8 9 8 s Onloss situitiselt enam ei kasutata sularaha ning see an muu baltas hävitanud varimajanduse ja korruptsiooni, üties Osio ettevõtbase avendamine erest vastutav abilinstapes Marthe Schaming Lund. REALA ARTICLE 80100 100.00 H 5 0 6 H «Othis on Unavelo utili-shaved utilities kishanut Afrika informe antive's ja see Autors in decident external per particular de la construction de la co

Land time Crick Immediate Weekal. Toriga in some finisch-skenskung sätu lensa sähut anult värnassen inken soha bela ja teenunte mugaatmaks mustimises, saat ka kogo ühmionna asamise

Abdressment thicks, at 1881 000 elapsings, Oxio kestern total actual 40 000-15 000 nemenany tenne, an ann conservang ang serie ha ferra spectrapede su anno 1000-0 tennese vytena sila an palay eng serie sa bite ha serie subartanya en anno 1000-0 -alga tabla tehte anno viten ya tencanolistik, ekilistense on witer, kadata ene petitelene, kadata ene tenchane, kadata ene se kanse, kadata ene desia reinesen et table kine digitzaite arengia enegati matu jatanya chaka Scherolog



Derivate (Tris systems in 2010 - LA Addre

	reneration and approved		
cards over the	<ul> <li>3 second or sub-standard parts</li> </ul>		
a hidda alba alba	March Address and the Common		
Manual Inc.	happy provide address of the base	construction ( press from a call	impression in a second part.
inviduate la lite	pergenerative distant line of scene.	setting a graph or to taken. A family	treast cannot Chiles, pare manifest
and ballen	Inclusion in such a consignity	annest cliffs tearly series and ball	constituents can be finded.
indicate income.	cardinal (14) for our cars, distance	included and implementation over and	
do he have not	parlenti anner ha administration	Annual Calmin	Unix Only an employible
and discovering the	where an appropriate the second second	Lable because what seems	Annual in contrast, & it does
ind interval 4	Tech Manager & Antennes in New	this cital-the of the heat-shares been	new manual one within a local
mat policies	trage, parts other unstaging the	sectional pro to press. Section on	only digital as increasing and of
al 2 degrades is	processes   supposed and in largely	according to balance of the	companying the state of the second
		an inter lager for a minimum	ingines 1984, otherway of Manifest
citedados modes	party tistes & instant, sold-	Status and rate to statistication	solution in fair and maker is broken
antitude pro-	services, service based on the service	right de la langementation est comparte	which do not not be a strength of the
antise frank.	tary Rectaughtion, includes chains	part, Studianted, Sold in this	The backtor in capital storage that
	Barbalah an old sectors (1971, 498-	that the the strength has been also	toral in pass insurant on it
in the plaqueters	get teachants begreening/Win-on	definition based on the first day.	deployee 24 mile dentes of
an Privar 1. Mad.	or Republics a Substitute station."	Announcement of Charl, successing	Collector gradi o so compre print
a maint professo	physic of extra, inc. stat. seen	shir - Intelevances, Destroy, do read	been and the second second second
in the star plants	before as reside the same	And the second second second second	Libert, preparenter anal
ad production		where party produced and party of	the segments All communities over
a inter house		been alter bi const insen-	st damage de une distaitance. Y u
and in family of		make from the location of the	
			the local and the second secon
a standard	La procuesta de	test a fermane. It represive im-	Street are one potenti of the
in baica it go ali anany - 19		private concil Acta Bales ), employees made à stree à	at produces the set of the second
	Unacastly Tella		
Papers recently	parte de asunir	genue againste, a montre at list.	a present to de terms till:
Loris & right-		gin in some or in consider in it.	you ar underseast of particular
iller a d'un ils	que «las cludades.	prophetical and an intervent	beinder Theine Brids, is adde, if
		Brades o gas y tomotosian to in-	Ingersy Weater Testimite ( ) Million
	son productos»	infectioned on according to the	and Department



INNOVADORES \_\_\_\_

OBR Magazine | 2019



(antipettation) and (contract) Dépression, burnout, solitude : ces entrepreneurs brisent la loi du silence

Analyzing manyings realized manying

Maddyness ----- ------

1 ....

The Annual Contains of March 201

#### Entrepronouses et entrepresentes se sons lle cés name litter e sar les desonns, administes, de la sée de lister entreprises à l'occasion de l'Indui Immeration Viscol.

An overlast or summarial for play reads in the type Days Theor American and the transmission methods where least the part benefit in terms are sense, and is to the processing in the player are to us an factors of an

#### the super-star des minitas à minitagent decha

effect with the commented are pulses prices regardly, this years and any provide, providing a series (Bland), that as betting the prove gale of

the second second his logical second area de licebeareanter, direat signe est apportina à la title du

#### team fee from des projecteurs, anno produit al cliente

en latera, tapar Control su datago es l'historia au-ert anno locales i den tetra manifelie an ant de les antes dense transferenza an agin del 10% tetra dan terrenes (data control an agin del 10% tetra d

### The Buzz

#### **Key numbers Press and Social Media**



**Digital reach:** Digital media reach is social media reach combined with the reach of digital press articles. Measured between 1 Jun-29 Oct, 2018 & 2019. There was a 71% decrease in digital reach from 2018, and a 75% decrease in articles published. The decrease in both articles published and digital media reach is not due to lack of priority or quality of work. In 2018 we had a large increase in exposure due to former President Barack Obama visiting Oslo Business Forum as a speaker. Thus, it would be unrealistic for us to reach the same numbers in 2019. However, both articles published and the digital media reach has almost doubled in comparison to 2017.

**Social media reach:** Unique users reached on Facebook and Twitter. Measured using Meltwater Insights.

#### **Key numbers Social Media**

39

Mill. in social media reach (2018: **79.5**)



Followers across social media platforms

Unique users reached on Facebook and Twitter. Measured using Meltwater Insights. Measured 1 Jun- 29 Oct (2018 & 2019). There was a 51% decrease in social media reach from 2018, however there was a 16% increase in followers. The decrease in social media reach is not due to lack of priority or quality of work. In 2018, we had a large increase in exposure due to former President Barack Obama visiting Oslo Business Forum as a speaker.

#### **Demographics**



Demographic have been calculated using the native insight tools of Facebook, Instagram and Twitter. Measured from 14 May to 29 October 2019



# **Oslo European Green** Capital

The European Commission awarded Oslo the title European Green Capital 2019 in fierce competition with 13 other cities. Oslo won the title because the city has implemented some of the most effective climate and environmental measures in Europe.

Oslo has an ambitious climate strategy with a goal to reduce Greenhouse Gasses by 95% by 2030. Central to this strategy is the city's climate budget. This budget enables Oslo's municipality to gain an overview of emissions being emitted across each sector and plan where emissions need to be cut.

Throughout the green capital year Oslo Business Region has engaged companies, organizations and individuals across the city's business community on the need to reduce emissions. We have facilitated the Oslo European Green Capital business program, creating a program with two core strands; the Oslo European Green Capital Mentoring Program and the Oslo European Green **Capital Industry Challenges.** 

## Oslo European Green Capital Business Program

The level of enthusiasm from multiple players across the private sector has been inspiring. Over 35 businesses have committed themselves to take on one of the Oslo European Green Capital industry challenges and 26 sustainability professionals signed up as Oslo European Green Capital Mentors. It is this level of commitment that will ensure Oslo European Green Capital year will be recognized as the year the business community mobilizes to establish a vibrant, sustainable future.

Oslo Business Region is proud to have partnered with 30 Ambassadors of Oslo European Green Capital. Our ambassadors are leaders and entrepreneurs from across sectors including mobility, energy, finance, ocean, construction, real estate and technology sectors.

Throughout the year, our ambassadors have shared their inspiring sustainable stories while promoting Oslo as the European Green Capital 2019.













68











A selection of Oslo European Green Capital Ambassadors, who over the course of the year shouted loud and proud about the sustainable advances that Oslo is making.

### **Industry Challenges**

In order to reach emission targets, set out in Oslo city's climate strategy Oslo Business Region devised 4 industry challenges directly related to reducing the business community's CO2 emissions.

The philosophy behind the challenges was the willingness to accept the challenge - no company was expected to solve the problem within a given time frame.

#### The four challenges were as follows;

- We challenge your business to actively request and work towards emission free transportation of goods and services.
- 2. We challenge your business to actively work towards your construction sites becoming fossil free and emission free.
- We challenge your business to request that your pension and/or insurance investments are pulled out of oil, coal and gas and are replaced with renewable energy solutions.

4. We challenge your business to reduce plastic waste by replacing single-use plastics with environmentally friendly alternatives while actively challenging suppliers to develop plastic free alternatives through innovative procurement.

## The Oslo European Green Capital Industry Challenge program in numbers:

- 36 companies signed up to one or more of the challenges.
- The companies vary in sector and size from large corporations, including the Norwegian Gym chain SATS to startups including HAYK, a rental car service.
- 20 large-scale companies have signed up.
- 7 SMEs
- 9 startups





#### SATS takes on Oslo European Green Capital Challenge

SATS, the largest fitness chain in the Nordic countries, has taken on the Oslo European Green Capital Plastic Challenge. The plastic challenge was created specifically by Oslo Business Region to increase awareness about sustainable opportunities available to the business sector in Oslo.

"We are passionate about training and health. We work every day to inspire and help people to achieve a more active lifestyle. This challenge, which is a part of our ongoing environmental work, will contribute to the country's public health, making it easy for us to accept the challenge. We are now looking forward to working with Oslo Business Region and Høyskolen i Kristiania to develop more environmentally friendly alternatives for our members," says Country Manager at SATS Norway, John Kristian Stubban. Dubbed "The Blue Shoe Challenge," SATS launched a competition for students at Høyskolen i Kristiania who are taking their Bachelor's in Service Design. The competition was about finding a new, more environmentally friendly solution to replace the blue shoe bags at SATS fitness centers. Marit Spjøtvold and Jenny Eldor Jarnes won first place. The winners of the competition will receive a free SATS membership for a year plus a monetary stipend for their efforts.




# **Mentoring Program**

With a timeframe of just over 10 years to lower emissions and to meet Norway's commitments to the Paris Agreement we need to move fast. Sharing knowledge, failures and success is essential for sustainable business practice to thrive – the mentoring program is the platform for this knowledge and experience being shared and passed on.

This is the first year that a European Green Capital has offered a mentoring program. Oslo Business Region's mentoring program is the key to strengthening sustainable business. As well as offering the opportunity to pay it forward, we are creating a network of Oslo-based professionals working in the arena of sustainability. Together, mentors and mentees explore ideas and implement new strategies to create positive change.

#### A Two Way Street

Mentoring is not a magic wand that automatically creates success. The truth is that effective mentoring takes effort. Creating successful mentoring relationships requires specific skills, sensibilities and structure from both the mentor and the mentee.

A good example of a successful mentoring pair is Besim Ismaili, Data Scientist, CTO, Senior Tech Consultant (mentor) and Sylwia Harewska, IT Internal Control Specialist, FinTech founder (mentee), participants in our Oslo European Green Capital Mentoring Program. They joined in the first round of our program this year and ended up merging their business concepts, culminating in being a part of Oslo Innovation Week's 100 Pitches. They have since continued their collaboration, strengthening their bond as mentor and mentee. "I see that the startup environment in Oslo is flourishing and there are fantastic concepts floating around. Many of them don't have technical resources in their team or they lack the understanding of technological importance in the early stage of the startups. I thought, 'I can jump in and help these types of startups.' My strategy is based on setting the engagement bars of the mentee high, involving them in the entire startup lifecycle and make him/her think of ways in and out to make sole challenges in each cycle."

Besim Ismaili, Data Scientist, CTO, Senior Tech Consultant

"The most rewarding part was meeting new people, networking and being part of this program. I was looking for someone who has actually been on that tough entrepreneurship path and would understand me. One who has knowledge about FinTechs and tech and would be able to give me good advice! Yes, definitely my expectations have been met. I wanted to meet a mentor who would support me in the next steps for my startup and give good advice. Someone who knows how hard it is to run your startup and build a company."

**Sylwia Harewska,** IT Internal Control Specialist, FinTech founder







## Benedicte Eie Sustainability Consultant Primus

Working at the intersection of sustainability and communications Benedicte is a sustainability consultant at Primus Productions. She is an engineer, PR-expert and partner at the consultancy firm Primus. She has also been the sustainability manager for H&M Norway as well as communications manager for both EAT and Nordic Choice Hotels. Benedicte loves to work with startups to help shape their strategies and storytelling.

## Paal Holter CEO Eggs Design

Paal is the Chief Experience Officer of EGGS Design. He is responsible for aligning and communicating EGGS' service offerings to the market. He is a frequent speaker at seminars and conferences. Paal is one of Norway's most experienced designers for digital systems. During his 15 years of professional experience, he has specialized in design for digital systems, complexity, future-orientation and professional users. In addition to maritime and high-tech industries, he also has experience with business systems and public services. Several of his projects have won the Award for Design Excellence from the Norwegian Design Council.



## 22 March

# **Green Finance and** War on Plastic at **Nordic EV Summit**

Climate action equals great opportunities for **Oslo's business community. Oslo Business Region** teamed up with the Nordic EV Summit at Clarion Hotel - The Hub for a day dedicated to sustainable solutions, across plastic, finance and mobility.

The morning started with a breakfast talk given by Unni Berge, Head of Communication and PR at Elbilforeningen about green transportation of goods and services. The presentation was followed by Espen Dyb Løvold, CEO of Bybil, Oslo's new awesome electric car sharing, and Per Kenneth Øye, Logistics Manager at Felleskjøpet, speaking about cutting emissions on heavy transportation.

Following our lunch break, around 50 participants joined our interactive roundtable discussion. There were four tables, two focused on "Green Finance," by moving our pension and insurance investments from oil, coal and gas over to cleaner alternatives. Plus, two groups passionately spoke about the "War on Plastic," with input sessions from Oslo's plastic manifesto with WWF Norge and EGC & Startup perspectives.

This time, after-hours took a different turn, specifically towards Sørenga. When the clock turned 3 p.m., around 30 business executives and entrepreneurs met next to the Opera House to make the plunge #forhavet in Oslo. Fully clothed! This cliff marked the importance of going from words to actions following Greta Thunberg's example. The 16 year-old advocate has sparked school climate strikes, igniting a social movement in over 105 cities across the world.



#### Feedback from attendees:

Morning program



#### Afternoon program





Made new, useful contacts

## 22-23 May

# **Mobility and Real Estate tracks** at Urban Future

Oslo Business Region hosted two tracks during Europe's largest conference on sustainable cities, Urban Future Global Conference.

### **Mobility track**

During the first day we invited three cities to address current urban challenges in mobility at DOGA, followed by round talks on solutions.

Tor Henrik Andersen, from City of Oslo, started the program by explaining that transportation is responsible for most of the emissions in Oslo. "We have been talking about cars, but we also need to discuss heavy vehicles and trucks." Andersen also mentioned that there is a need for more incentives for the market to respond. "We cannot do this alone. The business sector is an important partner, which we would like to challenge to help solve this problem," said Andersen.

Sofia Löfstrand, from Drive Sweden/Lindholmen Integrated Mobility Arena in Gothenburg, highlighted the hesitation to step "out of the box" and the time required to move innovation within mobility forward. Michael Münter, Head of Strategic Planning & Sustainable Mobility of the City of Stuttgart, mentioned a few of the current challenges the city of Stuttgart faces: lack of space, busy pedestrian walkways and behavioral changes in its citizens.

The second session was held by problem solvers. Ruter showcased their e.buses solutions in the City of Oslo. PorterBuddy presented their digital urban distribution that optimized mobility and contributed to the efficient use of resources and

77

Bertel O. Steen AS.

The Vice Mayor for Business Development and Public Ownership, Marthe Scharning Lund, kicked off the event with a short overview about the strengths Oslo showcases as a developing city. She emphasized the importance of balancing the climate budget and likened its importance to financial budgets the city puts forth. According to Lund, Oslo has the "motivation, stamina and high standard goals" to be leading with green and meeting its proposed climate budget. Moreover, Oslo is able to create more employment opportunities through this commitment. In addition to hearing about Oslo's rise to the climate budget, both representatives from Vancouver and Rotterdam outlined how their cities are working towards greener solutions with a problem solving approach.

Afterwards, the audience had the opportunity to hear from a variety of leading industry experts such as Arne Folkestad Bjelland from Spacemaker and Matthew Dalziel of Oslo Architecture Triennale.



the sustainable development of smart cities. Mobility Park talked about integrated sharing solutions followed by Berthel O. Steen, who presented, among other projects, "the Netflix for cars, when you can decide if you would like to subscribe for a car for one or two months, for example," explained Are Knutsen, Director of Service Development and Innovation at

### **Real Estate track**

On May 23rd, Oslo Business Region hosted a track on Real Estate. It started with three presentations covering challenges. including emissions free buildings and reinventing cities.

## **10 April**

## **Oslo European Green Capital War** on Plastic vol. II

On April 10th, there was a full house at MESH to discuss how to reduce plastic waste and instead treat it as a valuable resource within circular business opportunities.

Ultimately, the audience learned key insights into how through power coupling, innovation can be cultivated and solutions can be discovered.

State Secretary of the Minister of Foreign Affairs, Jens Frølich Holte, kicked-off the program by highlighting Norway's deep cultural connection with the oceans. "By combining protection and production, we can ensure that we can restore our oceans health by one hundred percent. There are so many waste management opportunities in the face of the growing plastic problem. By recognizing these opportunities, we not only have the chance to clean up our seas but to facilitate sustainable business.", said Jens Frølich Holte.

The second speaker was Lan Marie Nguyen Berg, Vice Mayor of Environment & Transportation. Emphasizing that we can only succeed if we "all work together," she pointed out the hard truth that there is now more plastic than fish in our oceans.

Afroz Shah, an Indian environmentalist, has been recognized with top honors by the United Nations for his efforts to combat plastic waste and delivered a riveting keynote at the event. In his own words, Shah is "an ocean lover and feels that we owe a duty to our ocean to make it free of plastic." Shah has motivated Mumbai residents and fishermen by knocking on doors and explaining the damage marine litter causes,



running community operations to prevent litter from washing down local creeks and onto the beach. His movement has brought attention to decision-makers on an international level and his enthusiasm is contagious.

Closing out our program, three startups devoted to ocean clean up were presented. Quantafuel, Clean Sea Solutions & Empower. Each of these startups took the time to pitch their solutions while engaging with comments from the audience. Clean Sea Solutions has developed robots designed to clean up ocean waste and are planning to launch a series of products such as solar powered waste containers and dock solutions.

Empower is building a global plastic waste ecosystem where you can receive rewards in return for depositing plastic waste. They also use technology to ensure transparency and traceability throughout the value chain.

Quantafuel turns plastic waste into high-quality fuel and chemicals that can be utilized by current infrastructure. Their technology has several environmental advantages. It reduces plastic waste, local pollution and emission of greenhouse gases.





**3 June** 

# **Clean Energy** Solutions at **Nor-Shipping**

On June 3rd, we kicked off Nor-Shipping down at Skur 13. Oslo Business Region partnered with OREEC, Norsk Hydrogenforum, Næring for Klima, Innovation Norway Germany, Business Finland, French-Norwegian Chamber of Commerce, Solar Energy Cluster Norway and Polvteknisk Forening.

With over 20 speakers present, talking about a range of topics from carbon capture storage to hydrogen, the stage was set for exploring the shift towards clean energy.

Andreas Hasle from the city of Oslo, opened the forum by giving a brief overview of the four industry challenges created for Oslo European Green Capital. He emphasized that green investments play a major role in moving forward to create a more sustainable city and that this responsibility extends to the business actor. "Business needs to change, and business is necessary for change," he concluded to a heavy round of applause from the audience.

Another important talking point was on biogas. Karen Sund, coordinator at Biogas Oslofjord, introduced biogas claiming that, "It is not sexy, but it is here and now and helps fulfill nine of the UN's Sustainable Development Goals." Proving her point, she pointed to the research that shows using biogas as an alternative to diesel can help reduce emissions two-fold.

During our second session, Gøril Tjetland, Energy Advisor at Bellona, highlighted that the pace of emitting greenhouse gases has "hastened substantially." In turn, this has cost the

local economy billions of dollars and is an issue that should not be ignored. She pointed out that most emissions are indirect, a byproduct of living daily life. The solution: Carbon Capture Storage. Tjetland was steadfast in her belief that cities are forerunners in solving this problem and Europe needs to usher in a shared infrastructure to reduce emissions. "Only by uniting can we push ahead."

Also present was Rob Stevens from Yara. Rob focused on how companies can make green ammonia production a reality, mainly within the shipping industry. Based on Yara's own experience in creating crop nutrition solutions that reduces negative emissions for its customers, Rob believes that the time is now for a strategic move to be made within the market, with global sponsors accelerating scaling.

Parallel discussions were held where the audience could talk freely with the speakers. This was in an effort to facilitate more awareness on each individual topic. The environment was casual but committed as many potential solutions within clean energy were fused together between corporates, startups, and across industry professionals.



Average score Scale 1-5, where 5 is best

79





Gained new, useful ideas



Made new, useful contacts



## 24 September

# **Climate Budget Session at Oslo Innovation Week**

Oslo's climate budget was a topic of hot discussion during Oslo Innovation week 2019.

As part of the business program for Oslo European Green Capital, Oslo Business Region invited Oslo's Minister for Finance and guardian of the city's Climate budget Robert Steen to share his experience of the creation and implementation of this innovative tool. Oslo is the first city in the world to have a climate budget.

Steen and his team have developed the budget as a governance tool to achieve Oslo's CO2 emission targets. The session explored what Oslo's climate budget means for the private sector. Speakers from Orkla, Pure Consulting and Veidekke spoke about how this innovative document is impacting the business community.

## **6** November

# **Zero Conference**

With the global shift towards a low-carbon economy underway, Zero Conference 2019 aims to highlight the innovative solutions that will ensure Norway remains competitive.

Oslo Business Region and Oslo's Næring for Klima ("Business for Climate") took the innovative topic of emission free commercial transport to the Zero stage. Our afternoon session facilitated a deep dive conversation into what it takes for a company to go emission free across its commercial transport infrastructure.

The session was kicked off by Ingunn Lie from Oslo's Business for Climate network. Ingunn presented an overview of Oslo's climate strategy and the role the business community plays in ensuring that a target of a 95% reduction in carbon emissions is reached by 2030.



Peter Stangeland from DB Schenker and Benedicte Økland, CEO of Construction City, reflected on why both organizations were among the front-runners to sign up for Oslo European Green Capital Commercial transport challenge - to request and work towards emission free commercial transport. Both Peter and Benedicte were selected as Oslo European Green Capital Ambassadors earlier this year, using this platform to communicate their professional goals coupled with their passion to help support Oslo meeting its climate targets.

Ikea, Dønn Grønn, Elskedeby and DB Schenker were all represented as companies who supply emission free commercial transport. The majority of the audience represented private companies, the perfect audience for our workshop that asks the question, "What will it take for your company to become emission free in commercial transport?"

## **Press Clippings**

Over the year, top international news outlets wrote about Oslo European Green Capital to the world and played a key role to consolidate Oslo brand credibility as a green city connected to a strong sustainable business sector.



82



....



# What's next for the Oslo European Green Capital Industry Challenges?

The need to reduce emissions does not end in 2019. Oslo Business Region aims to build on the momentum created by the *European Green Capital Business Program*.

2019 will be recognized as the year that mobilized Oslo's private sector in engaging with the city of Oslo's emission targets.

Oslo Business Region will continue working closely with Oslo's Climate Agency to ensure this message is communicated clearly to the business community.

The transition towards a greener, more sustainable business sector is a complex challenge – a challenge that requires collaborative action. Oslo Business region will seek to create lasting collaborative partnerships with key organizations acting on behalf of both the public and private sector.



## Social media and web in numbers

# **Digital footprint**

Being a digital pioneer when creating Oslo buzz, we at Oslo Business Region also monitor our digital footprint. Our goal is to increase this footprint by 20% each year.



## **Oslo content produced by others (in social media)**



By digital footprint, we mean everything that is being said (and seen) about Oslo that's related to business, innovation and startups, students and research in all digital channels we monitor.





**Numbers of followers** through Oslo Business **Region channels** (as of December 13th 2019)







2018

2019

**International reach** 



## **OBR Press in numbers**

#### **Top press locations**

United States Germany Brazil India China France

National reach



2019

## This includes, but is not limited to

89

**#BeNice** Code of Conduct

**Oslo Business Region moves from implementing the BeNice** code of conduct as response to MeToo in 2017, to strengthening our general engagement and focus on unconscious bias, discrimination and inclusion. We aim to mobilise a startup community that spearheads diversity and inclusiveness, and will explore a variety of different initiatives to make Oslo a role model for other startup cities.

Harassment of any kind **Inappropriate physical contact** Verbal abuse directed towards one's gender, sexual orientation, physical appearance, ethnicity, background or religion **Deliberate intimidation** 

> **Sustained disruption of** talks or activities

**Encouraging any or all** of the above behavior

Attendees violating these rules will be expelled without comprimise, at the discretion of the organizers. Just #BeNice.

Violations of these rules? Tell us at #NotNice or use notnice@oslobusinessregion.no



# **Our People**

#### Gaute Hagerup CEO

Siw Andersen Director of International Relations, Communications Director & Head of Oslo Innovation Week (Interim CEO)

Jørn Haanæs Startup Director

Fredrik Salberg Event Producer

Martine Mæland Communications Manager

**Birgit M. Liodden** Director of Sustainability & Ocean Industries

Mari Wachelke Press Manager & Project Coordinator for EGC

Edee Carey Digital Media Specialist & Project Coordinator for EGC

#### Claire McAree

Senior Project Manager, Oslo European Green Capital Business Program

**Belda Gonzales** Office and Administration

# Oslo Innovation Week crew:

Juliane Salicath Gordner Project Manager, OIW 100 Pitches

Endre Thensen Harnes Project Manager

Vilde Skorpen Wikan Press Intern

**Nikki Michelle Soo** Volunteer Coordinator

# The Board

# Johan Chr. Hovland (director of the board)

Director of Hydro Power Operations at E-CO Energi AS. Has been SVP for Corporate Communication and Public Affairs in the energy company Hafslund ASA, in the branded consumer goods Orkla ASA and in the metals producer Elkem AS. Hovland has also worked for the Federation of Processing Industries and the Norwegian Ministry for Industry and Energy. Holds an MBA from the Norwegian School of Economics and Business Administration (NHH).

#### Inger Johanne Solhaug

Has extensive experience from the fast moving consumer goods industry. She has held leading positions in Orkla for 20 years, among them being Executive Vice President and member of Orkla Group Executive Board and CEO of Nidar. She is currently Director of Business Development at Insula AS. Ms. Solhaug has been a member of the board in PSI Group ASA (currently StrongPoint) since April 30, 2015.

### Waseem Shad

Founder and investor. Has previously worked with Abax, Wema, Crayon, Life, and Panorama for Norvestor, and has also been CFO in Crayon Group post-acquisition and delisting in 2012. He currently sits on the Board of IT Gården AB, an IT outsourcing company based in South-Sweden. Holds a BA in Business and Economics from the Norwegian School of Management and an M.Sc. in International Accounting and Finance from Cass Business School (London City University), London.

# Credits

### Images

### 4. Jan Khür 6. OBR (1) Julie Hrncirova (2–3) Jan Khür (4–6) ICT (6) 7. Jan Khür (1,4,5,7) Julie Hrncirova (2,3,6) 8. Jan Khür (1–4) OBR (5) Gorm K. Gaare (6–7) 9. Gorm K. Gaare (1) OBR (2-4) Aamumehu (5) Samuel Taylor (6) Jan Khür (7) 11. Sturlason 12. Jan Khür 24. Jan Khür 25. Jan Khür 26. Jan Khür 27. OBR (1) Jan Khür (2) 32. Didrick Stenersen 34. Kristin von Hirsch 35. Jordan Hefler (1) Julius Konttinen (2)

36. OAT 37. OBR 38. Samuel Taylor 39. Samuel Taylor 46. Gorm K. Gaare 52–53. Gorm K. Gaare 54. Gorm K. Gaare 55. Gorm K. Gaare 56. Gorm K. Gaare 57. Julie Hrncirova 58. Julie Hrncirova 65. Julie Hrncirova 71. Julie Hrncirova (1) OBR (2) 73. OBR 74–75. Sporsveien 76. Jan Khür 77. Jan Khür 78. Julie Hrncirova 79. Jan Khür 80. Gorm K. Gaare 81. Alexander Eriksson 85. Birgitte Heneide 90–91. Thomas Haugersveen

### Design

Metric

Print

Printhouse



www.oslobusinessregion.no

- If facebook.com/oslobizreg ♥@oslobizreg
- Ø @oslobizreg ♥ @oslobizreg
- in linkedin.com/company/oslo-business-region
- 🖶 slideshare.net/OsloBusinessRegion

